# PROJECT REPORT 

## Of

## RICE FLAKES

## PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding RICE FLAKES UNIT

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.
[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]

## PROJECT AT A GLANCE

1 Name of the Entreprenuer
2 Constitution (legal Status)
Father's/ Spouce's N ame
4 Unit Address

5 Product and By Product

Name of the project / business activity proposed :

7 Cost of Project
8 Means of Finance
Term Loan
KVIC Margin Money
Own Capital
Working Capital

9 Debt Service Coverage Ratio
10 Pay Back Period

11 Project Implementation Period
12 Break Even Point

13 Employment

14 Power Requirement

15 Major Raw materials
16 Estimated Annual Sales Turnover

16 Detailed Cost of Project \& Means of Finance

COST OF PROJECT

| (Rs. In Lacs) |  |
| :--- | ---: |
| Particulars | Amount |
| Land | Rented/ Owned |
| Building \& Civil Work | 3.00 |
| Plant \& M achinery | 6.00 |
| Furniture \& Fixtures | 0.74 |
| Pre-operative Expenses | - |
| Working Capital Requirement | 5.94 |
| Total | $\mathbf{1 5 . 6 8}$ |

MEANS OF FINANCE

| Particulars | Amount |
| :--- | ---: |
| Own Contribution @10\% | 1.57 |
| Term Loan | 8.77 |
| Workign Capital Finance | 5.34 |
| Total | $\mathbf{1 5 . 6 8}$ |


| Beneficiary's Margin Monery | General |
| :--- | ---: |
| $10 \%$ |  |

## RICE FLAKES (POHA FOR ALU POHA \& CHIVDA POHA)



## INTRODUCTION:

India is second largest producer of paddy. Paddy is the major cereal crop of India, covering an area of more than 40 million hectares. It has become staple food for the people across India. Various recipes can be prepared with adding sweetness, spices to rice flakes and these are consumed on daily basis as breakfast as it is light and nutritious. Paddy is available in plenty in India, majorly in Kerala and hence the raw material has no shortage.

## PRODUCT \& ITS APPLICATION:

Rice flakes are heavily used for consumption across India as it is rich in fiber and carbohydrate. Importantly, it can also be consumed by people suffering from diabetes and high blood pressure etc. With variations in recipes and adding of sweetness, spices, vegetables etc. it can become more healthy and likeable across various regions across India.

## INDUSTRY LOOKOUT AND TRENDS

Increasing processed food demand coupled with ready to eat healthy nutritional meals is expected to drive global cereal ingredients market over the forecast period. Cereal ingredients are expected to be preferred over other breakfast options including high calorie spreads, toasts, meat based dishes, breads and others owing to high nutritional value as compared to others. Huge and fast cereal ingredients market growth can be predicted in food ingredient sector in
coming years. Major cereal ingredients includes wheat flakes, corn puffs, wheat chunk, rice flakes, corn flakes, oat grit, corn chunks, barley puffs, rice chunks and others. Growing prevalence of health issues is expected to contribute towards the cereal ingredients market growth across the globe as developing cereal ingredient market is expected to diminish the health related issues majorly obesity based concern on global level. In addition, changing food habits mainly in developing regions is also expected to enhance market demand over the forecast period. Diet conscious and healthy eating habits of consumer are switching to cereal market. People are opting for healthy and nutritious foods over breads, pizzas and others. Increasing population coupled with widening natural and nutritive food demand over the processed food are predicted to uplift global cereal ingredients market growth in coming years. During grain extrusion process, there is a significant amount of protein disruption resulting into deteriorating cereal ingredient quality. This factor is expected to restrain the market over the forecast period. In addition, volatile prices of raw materials are also expected to act as major hindrance for the global cereal ingredients market growth.

Global cereal ingredient market is segmented on the basis of type and application. Type basis includes wheat along rice, oats, barley and corns. Wheat cereal ingredient can be further classified as wheat puff, wheat others, wheat Grit, wheat flake and wheat chunk, whereas rice cereal ingredients can be categorized as rice flake, rice puffs, rice grit, rice chunks and rice others. Oats cereal ingredients can be segmented into oats grit, oats flakes, oats puffs, oats chunks and others while barley cereal ingredients can be classified as barley puffs, barley chunks, barley grits, barley flakes and others. Corn cereal can be categorized as corn chunks, corn flakes, corn puffs, corn grits and others. Application basis is segmented into hot cereal and cold cereal.

## MARKET POTENTIAL AND MARKETING ISSUES, IF ANY:

Because of its nutritional values, it is consumed across all section of societies with different taste/food preferences. It is mass consumption item. The market is estimated to be growing annually up to $15-18 \%$, and with modern retail providing new recipes of the contemporary products, Indian and Western, a strong wave of growth is anticipated. The demand of Rice flake in the market is immense and therefore its market position is splendid.With various food standards such as FSSAI, FSMS, ISI and ISO standards implementation and great/attractive pack, there can be huge market growth for manufacturer.

## RAW MATERIAL REQUIREMENTS

Paddy is the most basic raw material required. Food grade packaging of paper and HDPE with inner liner is required. Cardboard boxes for packing of seasoning in bunch are required.

## MANUFACTURING PROCESS:

Graded, sorted paddy is stored in wooden drums or tanks. Boiling water is poured on the paddy. It is allowed to soak for about 30 hours. The paddy is removed from water a couple of hours before the commencement of work. Every time about 25 kg . Of paddy, duly roasted in contact with fine sand tills two or three grains burst, is fed into the flaking machine after removing sand. The rollers of the flaking machine are adjusted according to the fineness of the flakes desired. In a short time the paddy is pressed into fine flakes. By pressing scrapers against the rim all flakes are collected near the centre of the drum and are removed by hand. The sorted and graded flakes thus obtained are packed in suitable polythene lined jute bags.

## PLANT \& MACHINERY

| PARTICULARS | QTY. | RATE | AMOUNT IN RS. |
| :--- | ---: | :--- | ---: |
|  |  |  |  |
| Avil Mill | 2.00 |  | 100000.00 |
| Roasting Machine | 2.00 | 17500.00 | 200000.00 |
| Furnace | 1.00 | 113000.00 | 1130000.00 |
| Paddy Soaking Tank | 1.00 | 75000.00 | 75000.00 |
| Storage Tank | 1 | 35000.00 | 35000.00 |
| Sieves | 4.00 | 6000.00 | 24000.00 |
| Sealing Packing fillingMachine | 1.00 | $45,000.00$ | $45,000.00$ |
| Weighing scale | 1.00 | $20,000.00$ | $20,000.00$ |
| Misc tools | LS |  | $53,000.00$ |
| TOTAL |  |  | $53,000.00$ |


| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SOURCES OFFUND |  |  |  |  |  |
| Capital Account | 1.57 | 1.57 | 1.57 | 1.57 | 1.57 |
| Retained Profit | 6.57 | 13.65 | 21.43 | 29.03 | 37.93 |
| Term Loan | 8.77 | 6.57 | 4.38 | 2.19 | 0.00 |
| Cash Credit | 5.34 | 5.34 | 5.34 | 5.34 | 5.34 |
| Sundry Creditors | 1.08 | 1.23 | 1.39 | 1.39 | 1.54 |
| Provisions \& Other Liab | 0.36 | 0.40 | 0.44 | 0.48 | 0.53 |
| TOTAL: | 23.68 | 28.76 | 34.55 | 39.99 | 46.90 |

## APPLICATION OFFUND

Fixed A ssets ( G ross)
Gross Dep.
Net Fixed Assets

| 9.74 | 9.74 | 9.74 | 9.74 | 9.74 |
| :---: | :--- | :--- | :--- | :--- |
| 1.24 | 2.34 | 3.30 | 4.13 | 4.85 |
| 8.50 | 7.40 | 6.44 | 5.61 | 4.89 |

Current A ssets
Sundry Debtors

| 2.08 | 2.48 | 2.80 | 2.81 | 3.11 |
| ---: | ---: | ---: | ---: | ---: |
| 4.94 | 5.64 | 6.35 | 6.35 | 7.05 |
| 5.66 | 10.49 | 15.94 | 21.90 | 28.18 |
| 2.50 | 2.75 | 3.03 | 3.33 | 3.66 |
|  |  |  |  |  |
| $\mathbf{2 3 . 6 8}$ | $\mathbf{2 8 . 7 6}$ | $\mathbf{3 4 . 5 5}$ | $\mathbf{4 0 . 0 0}$ | $\mathbf{4 6 . 8 9}$ |

0.00 -
0.00

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SOURCES OFFUND |  |  |  |  |  |
| Share Capital | 1.57 | - |  |  |  |
| Reserve \& Surplus | 6.57 | 7.86 | 9.73 | 9.50 | 11.12 |
| Depriciation \& Exp. W/ off | 1.24 | 1.11 | 0.96 | 0.83 | 0.72 |
| Increase in Cash Credit | 5.34 | - | - | - | - |
| Increase In Term Loan | 8.77 | - | - | - | - |
| Increase in Creditors | 1.08 | 0.15 | 0.15 | - | 0.15 |
| Increase in Provisions | 0.36 | 0.04 | 0.04 | 0.04 | 0.05 |
| TOTAL: | 24.92 | 9.16 | 10.88 | 10.37 | 12.04 |

## APPLICATION OF FUND

| Increase in Fixed A ssets | 9.74 | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Increase in Stock | 4.94 | 0.71 | 0.70 |  | 0.71 |
| Increase in Debtors | 2.08 | 0.41 | 0.31 | 0.02 | 0.30 |
| Increase in Deposits \& Adv | 2.50 | 0.25 | 0.28 | 0.30 | 0.33 |
| Repayment of Term Loan | - | 2.19 | 2.19 | 2.19 | 2.20 |
| Taxation | - | 0.79 | 1.95 | 1.90 | 2.22 |
| TOTAL: | 19.25 | 4.34 | 5.43 | 4.41 | 5.76 |
| Opening Cash \& Bank Balance | - | 5.66 | 10.49 | 15.94 | 21.90 |
| Add : Surplus | 5.66 | 4.82 | 5.45 | 5.96 | 6.29 |
| Closing Cash \& Bank Balance | 5.66 | 10.49 | 15.94 | 21.90 | 28.18 |


| PROJECTED PROFITABILITY STATEMENT |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| A) SALES |  |  |  |  |  |
| Gross Sale | 62.34 | 74.53 | 83.91 | 84.38 | 93.28 |
| Total (A) | 62.34 | 74.53 | 83.91 | 84.38 | 93.28 |
| B) COST OF SALES |  |  |  |  |  |
| Raw Mateiral Consumed | 46.20 | 52.80 | 59.40 | 59.40 | 66.00 |
| Elecricity Expenses | 1.50 | 1.72 | 1.93 | 1.93 | 2.15 |
| Repair \& M aintenance | - | 0.75 | 0.84 | 0.84 | 0.93 |
| Labour \& Wages | 3.04 | 3.34 | 3.67 | 4.04 | 4.45 |
| Depriciation | 1.24 | 1.11 | 0.96 | 0.83 | 0.72 |
| Consumables and Other Expenses | 1.25 | 1.49 | 1.68 | 1.69 | 1.87 |
| Cost of Production | 53.22 | 61.20 | 68.48 | 68.73 | 76.11 |
| Add: Opening Stock /WIP | - | 2.63 | 3.00 | 3.38 | 3.38 |
| Less: Closing Stock /WIP | 2.63 | 3.00 | 3.38 | 3.38 | 3.75 |
| Cost of Sales (B) | 50.60 | 60.82 | 68.11 | 68.73 | 75.73 |
| C) GROSS PROFIT (A-B) | 11.74 | 13.71 | 15.80 | 15.64 | 17.55 |
|  | 19\% | 18\% | 19\% | 19\% | 19\% |
| D) Bank Interest (Term Loan ) | 0.76 | 0.91 | 0.66 | 0.41 | 0.16 |
| Bank Interest ( C.C. Limit) | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 |
| E) Salary to Staff | 2.64 | 2.90 | 3.19 | 3.51 | 3.87 |
| F) Selling \& Adm Expenses Exp. | 1.25 | 1.49 | 1.68 | 1.69 | 1.87 |
| TOTAL (D+E) | 5.18 | 5.84 | 6.07 | 6.15 | 6.42 |
| H) NET PROFIT | 6.57 | 7.86 | 9.73 | 9.50 | 11.12 |
| I) Taxation | - | 0.79 | 1.95 | 1.90 | 2.22 |
| J) PROFIT (After Tax) | 6.57 | 7.08 | 7.79 | 7.60 | 8.90 |

## COMPUTATION OF MANUFACTURING OF RICE FLAKE

Items to be M anufactured
Rice Flake (Poha) loose and packets

| Manufacturing Capacity per day | - | 1.25 | MT |
| :---: | :---: | :---: | :---: |
|  | - |  |  |
|  |  |  |  |
| No. of Working Hour |  | 8 |  |
|  |  |  |  |
| No of Working Days per month |  | 25 |  |
|  |  |  |  |
| No. of Working Day per annum |  | 300 |  |
|  |  |  |  |
| Total Production per A nnum |  | 375.00 | MT |
|  |  |  |  |
| Year |  | Capacity | MT |
|  |  | Utilisation |  |
|  |  |  |  |
| IST YEAR |  | 70\% | 263 |
| IIND YEAR |  | 80\% | 300 |
| IIIRD YEAR |  | 90\% | 338 |
| IVTH YEAR |  | 90\% | 338 |
| VTH YEAR |  | 100\% | 375 |
|  |  |  |  |

## COMPUTATION OFRAW MATERIAL



Raw Material Consumed
Capacity
A mount (Rs.)
Utilisation

| IST YEAR | $70 \%$ | 46.20 |
| :--- | ---: | :--- |
| IIND YEAR | $80 \%$ | 52.80 |
| IIIRD YEAR | $90 \%$ | 59.40 |
| IVTH YEAR | $90 \%$ | 59.40 |
| VTH YEAR | $100 \%$ | 66.00 |

## COMPUTATION OF SALE

| Particulars | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Op Stock | - | 13 | 15 | 17 | 17 |
|  |  |  |  |  |  |
| Production | 263 | 300 | 338 | 338 | 375 |
|  |  |  |  |  |  |
|  | 263 | 313 | 353 | 354 | 392 |
| Less : Closing Stock | 13 | 15 | 17 | 17 | 19 |
|  |  |  |  |  |  |
| Net Sale | 249 | 298 | 336 | 338 | 373 |
|  |  |  |  |  |  |
| Sale Price per MT | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 | 25,000.00 |
|  |  |  |  |  |  |
| Sale (in Lacs) | 62.34 | 74.53 | 83.91 | 84.38 | 93.28 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

COMPUTATION OF CLOSING STOCK \& WORKING CAPITAL

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Finished Goods |  |  |  |  |  |
| (15 Days requirement) | 2.63 | 3.00 | 3.38 | 3.38 | 3.75 |
| Raw M aterial |  |  |  |  |  |
| (10 Days requirement) | 2.31 | 2.64 | 2.97 | 2.97 | 3.30 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Closing Stock | 4.94 | 5.64 | 6.35 | 6.35 | 7.05 |

COM PUTATION OF WORKING CAPITAL REQUIREMENT

| Particulars |  |  | Total |
| :--- | :--- | :--- | ---: |
|  |  |  | Amount |
| Stock in Hand |  |  | 4.94 |
|  |  |  | 2.08 |
| Sundry Debtors |  |  | 7.01 |
|  |  | Total | 1.08 |
| Sundry Creditors |  |  |  |
|  |  |  | 5.94 |
| Working Capital Requirement |  |  | 0.59 |
|  |  |  |  |
| Margin |  |  | 5.34 |
|  |  |  |  |

COM PUTATION OF ELECTRICITY

| (A) POWER CONNECTION |  |  |  |
| :---: | :---: | :---: | :---: |
| Total Working Hour per day | Hours | 8 |  |
| Electric Load Required |  | 15 |  |
| Load Factor |  | 0.7460 |  |
| Electricity Charges | per unit | 8.00 |  |
| Total Working Days |  | 300 |  |
| Electricity Charges ( 8 H rs Per day ) |  |  | 2,14,848.00 |
|  |  |  |  |
| Add : Minimim Charges (@10\%) |  |  |  |
|  |  |  |  |
|  |  |  |  |
| (B) D.G. SET |  |  |  |
| No. of Working Days |  | 300 | days |
| No of Working Hours |  | - | Hour per day |
| Total no of Hour |  | - |  |
| Diesel Consumption per Hour |  | 8 |  |
| Total Consumption of Diesel |  | - |  |
| Cost of Diesel |  | 65.00 | Rs. / Ltr |
| Total cost of Diesel |  | - |  |
| Add : Lube Cost @15\% |  | - |  |
| Total |  | - |  |
|  |  |  |  |
| Total cost of Power \& Fuel at 100\% |  |  | 2.15 |
|  |  |  |  |
| Year | Capacity |  | Amount |
|  |  |  | (in Lacs) |
|  |  |  |  |
| IST YEAR | 70\% |  | 1.50 |
| IIND YEAR | 80\% |  | 1.72 |
| IIIRD YEAR | 90\% |  | 1.93 |
| IVTH YEAR | 90\% |  | 1.93 |
| VTH YEAR | 100\% |  | 2.15 |
|  |  |  |  |

BREAK UP OF LABOUR

| Particulars |  | Wages | No of | Total |
| :--- | :--- | ---: | ---: | ---: |
|  |  | Per Month | Employees | Salary |
|  |  |  |  |  |
| Skilled Worker |  | $8,000.00$ |  | $8,000.00$ |
| Unskilled Worker |  | $5,000.00$ | 3 | $15,000.00$ |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  | $23,000.00$ |
| Add: 10\% Fringe Benefit |  |  |  | $2,300.00$ |
| Total Labour Cost Per Month |  |  |  | $25,300.00$ |
| Total Labour Cost for the year ( In Rs. Lakhs) |  |  |  | 3.04 |

BREAK UP OF SALARY

| Particulars | Salary | No of | Total |
| :---: | :---: | :---: | :---: |
|  | Per Month | Employees | Salary |
| Manager | 12,000.00 | 1 | 12,000.00 |
| Accountant | 8,000.00 | 1 | 8,000.00 |
|  |  |  |  |
| Total Salary Per Month |  |  | 20,000.00 |
|  |  |  |  |
| Add: 10\% Fringe Benefit |  |  | 2,000.00 |
| Total Salary for the month |  |  | 22,000.00 |
|  |  |  |  |
| Total Salary for the year ( In Rs. Lakhs) |  |  | 2.64 |

COM PUTATION OF DEPRECIATION

| Description | Land | Building/ shed | Plant \& | Furniture | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | M achinery |  |  |
| Rate of Depreciation |  | 10.00\% | 15.00\% | 10.00\% |  |
| Opening Balance | Leased | - | - | - | - |
| Addition | - | 3.00 | 6.00 | 0.74 | 9.74 |
|  | - | 3.00 | 6.00 | 0.74 | 9.74 |
| Less: Depreciation | - | 0.30 | 0.90 | 0.04 | 1.24 |
| WDV at end of Ist year | - | 2.70 | 5.10 | 0.70 | 8.50 |
| Additions During The Year | - | - | - | - | - |
|  | - | 2.70 | 5.10 | 0.70 | 8.50 |
| Less : Depreciation | - | 0.27 | 0.77 | 0.07 | 1.11 |
| WDV at end of IInd Year | - | 2.43 | 4.34 | 0.63 | 7.40 |
| Additions During The Year | - | - | - | - | - |
|  | - | 2.43 | 4.34 | 0.63 | 7.40 |
| Less : Depreciation | - | 0.24 | 0.65 | 0.06 | 0.96 |
| WDV at end of IIIrd year | - | 2.19 | 3.68 | 0.57 | 6.44 |
| Additions During The Year | - | - | - | - | - |
|  | - | 2.19 | 3.68 | 0.57 | 6.44 |
| Less : Depreciation | - | 0.22 | 0.55 | 0.06 | 0.83 |
| WDV at end of IV year | - | 1.97 | 3.13 | 0.51 | 5.61 |
| Additions During The Year | - | - | - | - | - |
|  | - | 1.97 | 3.13 | 0.51 | 5.61 |
| Less : Depreciation | - | 0.20 | 0.47 | 0.05 | 0.72 |
| WDV at end of Vth year | - | 1.77 | 2.66 | 0.46 | 4.89 |


| Year | Particulars | Amount | Addition | Total | Interest | Repayment | Cl Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| IST YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | - | 8.77 | 8.77 | - | - | 8.77 |
|  | lind Quarter | 8.77 | - | 8.77 | 0.25 | - | 8.77 |
|  | IIIrd Quarter | 8.77 | - | 8.77 | 0.25 | - | 8.77 |
|  | Ivth Quarter | 8.77 | - | 8.77 | 0.25 | - | 8.77 |
|  |  |  |  |  | 0.76 | - |  |
| IIND YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 8.77 | - | 8.77 | 0.25 | 0.55 | 8.22 |
|  | lind Quarter | 8.22 | - | 8.22 | 0.24 | 0.55 | 7.67 |
|  | IIIrd Quarter | 7.67 | - | 7.67 | 0.22 | 0.55 | 7.12 |
|  | Ivth Quarter | 7.12 |  | 7.12 | 0.20 | 0.55 | 6.57 |
|  |  |  |  |  | 0.91 | 2.19 |  |
| IIIRD YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 6.57 | - | 6.57 | 0.19 | 0.55 | 6.03 |
|  | lind Quarter | 6.03 | - | 6.03 | 0.17 | 0.55 | 5.48 |
|  | IIIrd Quarter | 5.48 | - | 5.48 | 0.16 | 0.55 | 4.93 |
|  | Ivth Quarter | 4.93 |  | 4.93 | 0.14 | 0.55 | 4.38 |
|  |  |  |  |  | 0.66 | 2.19 |  |
| IVTH YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 4.38 | - | 4.38 | 0.13 | 0.55 | 3.84 |
|  | lind Quarter | 3.84 | - | 3.84 | 0.11 | 0.55 | 3.29 |
|  | IIIrd Quarter | 3.29 | - | 3.29 | 0.09 | 0.55 | 2.74 |
|  | Ivth Quarter | 2.74 |  | 2.74 | 0.08 | 0.55 | 2.19 |
|  |  |  |  |  | 0.41 | 2.19 |  |
| Vth year | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 2.19 | - | 2.19 | 0.06 | 0.55 | 1.64 |
|  | lind Quarter | 1.64 | - | 1.64 | 0.05 | 0.55 | 1.10 |
|  | IIIrd Quarter | 1.10 | - | 1.10 | 0.03 | 0.55 | 0.55 |
|  | Ivth Quarter | 0.55 |  | 0.55 | 0.02 | 0.55 - | 0.00 |
|  |  |  |  |  | 0.16 | 2.20 |  |

CALCULATION OFD.S.C.R

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| CASH ACCRUALS | 7.80 | 8.18 | 8.74 | 8.43 | 9.62 |
|  |  |  |  |  |  |
| Interest on Term Loan | 0.76 | 0.91 | 0.66 | 0.41 | 0.16 |
|  |  |  |  |  |  |
| Total | 8.56 | 9.10 | 9.40 | 8.83 | 9.77 |
|  |  |  |  |  |  |
| REPAYMENT |  |  |  |  |  |
| Instalment of Term Loan | 2.19 | 2.19 | 2.19 | 2.20 | 2.20 |
| Interest on Term Loan | 0.76 | 0.91 | 0.66 | 0.41 | 0.16 |
|  |  |  |  |  |  |
| Total | 2.95 | 3.11 | 2.85 | 2.61 | 2.35 |
|  |  |  |  |  |  |
| DEBT SERVICE COVERAGE RATIO | 2.90 | 2.93 | 3.30 | 3.39 | 4.15 |
|  |  |  |  |  |  |
| AVERAGE D.S.C.R. |  |  | 3.33 |  |  |

BREAK EVEN POINT ANALYSIS

| Year | I | II | III | IV | V |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales \& Other Income | 62.34 | 74.53 | 83.91 | 84.38 | 93.28 |
| Less: Op. WIP Goods | - | 2.63 | 3.00 | 3.38 | 3.38 |
| Add : Cl. WIP Goods | 2.63 | 3.00 | 3.38 | 3.38 | 3.75 |
| Total Sales | 64.97 | 74.91 | 84.28 | 84.38 | 93.66 |
| Variable \& Semi Variable Exp. |  |  |  |  |  |
| Raw M aterial \& Tax | 46.20 | 52.80 | 59.40 | 59.40 | 66.00 |
| Electricity Exp/Coal Consumption at 85\% | 1.28 | 1.46 | 1.64 | 1.64 | 1.83 |
| M anufacturing Expenses 80\% | 1.00 | 1.79 | 2.01 | 2.03 | 2.24 |
| Wages \& Salary at 60\% | 3.41 | 3.75 | 4.12 | 4.53 | 4.99 |
| Selling \& adminstrative Expenses 80\% | 1.00 | 1.19 | 1.34 | 1.35 | 1.49 |
| Intt. On W orking Capital Loan | 0.53 | 0.53 | 0.53 | 0.53 | 0.53 |
| Total Variable \& Semi Variable Exp | 53.41 | 61.52 | 69.05 | 69.49 | 77.08 |
| Contribution | 11.56 | 13.38 | 15.23 | 14.89 | 16.58 |
| Fixed \& Semi Fixed Expenses |  |  |  |  |  |
| M anufacturing Expenses 20\% | 0.25 | 0.45 | 0.50 | 0.51 | 0.56 |
| Electricity Exp/Coal Consumption at 15\% | 0.23 | 0.26 | 0.29 | 0.29 | 0.32 |
| Wages \& Salary at 40\% | 2.27 | 2.50 | 2.75 | 3.02 | 3.32 |
| Interest on Term Loan | 0.76 | 0.91 | 0.66 | 0.41 | 0.16 |
| Depreciation | 1.24 | 1.11 | 0.96 | 0.83 | 0.72 |
| Selling \& adminstrative Expenses 20\% | 0.25 | 0.30 | 0.34 | 0.34 | 0.37 |
| Total Fixed Expenses | 4.99 | 5.52 | 5.49 | 5.39 | 5.45 |
| Capacity Utilization | 70\% | 80\% | 90\% | 90\% | 100\% |
| OPERATING PROFIT | 6.57 | 7.86 | 9.73 | 9.50 | 11.12 |
| BREAK EVEN POINT | 30\% | 33\% | 32\% | 33\% | 33\% |
| BREAK EVEN SALES | 28.04 | 30.89 | 30.41 | 30.56 | 30.81 |

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