## PROJECT REPORT

## Of

## LEATHER BELT

## PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding Leather belt

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.
[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]

# PROJECT PROFILE 

of

## LEATHER BELTS

## INTRODUCTION

Leather waist belt is an item of dress used by young and old. It has a functional value besides being afashion item. The actual use of this belt is to keep the pant tight at the waist. They are made in different widths and lengths to suit customers of all age groups and build. The leather used is plain or chrome tanned cowhides of even substance in different colours and shades of mainly black and brown. The buckles used are in different attractive designs and plated. They are detachable and fitted as per customer's choice. Leather belts are more comfortable in use and long lasting than belts made of other materials. The manufacturing process of these belts is very simple. This item can easily be fabricated by small scale/cottage scale units.

## MARKET POTENTIAL

The demand for waist belts made of leather is increasing in domestic as well as export markets. It is popular among school-going children and youths wearing western dress. It is also popular among the other age groups of men. There is no scarcity of raw materials and skilled workers, as the same is available in abundant quantity at every place of the country.

## PRODUCT \& ITS APPLICATION:

The term "leather belt" can be very misleading. It can be used to describe many different types of belts that vary in quality and price. All these belts look like a simple strip of leather with a buckle, but conceptual differences abound in their manufacturing process. Depending on the exact material, a leather belt can exhibit different levels of strength, durability and flexibility.

Synthetic Leather Belt: The synthetic leather contains no leather at all. It is made out of polymer that gives the appearance and feel of leather. Their manufacture is very easy, which makes them highly affordable and accessible in all sorts of colors, designs, and patterns. Faux leather belts are a good choice for those who wish to swap different belts with their wardrobe. They are not very durable, but if you do not use them often, they can last for years.
Bonded Leather Belt: Bonded leather belts represent the most affordable real leather option on the market. These belts are created by pressing together leather waste scraps. The small leather fibers are glued together and treated to look like a single piece of leather. Very cost-efficient, the process results in a cheap alternative to genuine leather belts.

Genuine Leather Belt: Genuine contain higher-grade leather. They may still have layers of leather scraps, but only as a fill in the middle. The outer layers are top-grain leather, which increases its strength and durability. This type of belt is considerably cheaper compared to one made solely out of top-grain leather. With a little maintenance, a real leather belt can serve its purpose for a very long time.

Full Grain Leather Belt: The highest-grade leather belt, full grain leather belts are constructed out of top-grain leather, found only on the top layers of the animal's skin. This layer may contain blemishes, but that only adds to the belt's charm. In terms of durability, flexibility and strength, a full grain belt is unmatched. However, one can cost as much as several bounded leather belts. Full grain belts are a good choice for those who priorities quality over quantity.

Formal or Casual: Leather belts are an essential part of men's formal clothing, and a few rules apply to choosing an appropriate one. The chosen men's formal belt should be same color, contrast, hue, and tone as the shoes. In addition, it should measure between 3 and 4.5 cm wide and 3 mm thick. Men's casual belts are not that constrictive and do not need to be leather at all. Still, many casual leather belts can be an interesting addition to your wardrobe.

## BASIS AND PRESUMPTIONS

1. The production is based on single shift basis of 8 hrs . per day and 25 numbers of working days ina month.
2. Maximum capacity period 5 years.

Labour will be engaged on monthlybasis keeping in view the present rates prevailing in the market.
3. Rate of the interest @ $11.50 \%$ per annum.
4. Margin money of the total investment - $10 \%$.
5. Payback period - 5 years.
6. Land and building rented, constructed area 1000Sqft

## IMPLEMENTATION SCHEDULE

It will take 8 months time to complete all the formalities before starting the commercial production

## RAW MATERIAL

Chrome Tanned upper Leather
Split Upper
Buckle, thread, solution etc.
Packing material

## PROCESS OF MANUFACTURE

After selecting the right leather, cut the belts of different sizes by strap cutting machine. Additionally, skive it from the edges. Similarly, cut the lining of the same sizes of required leather. Then, fold the skived edges. Then the lining attached by paste. After pasting the belts, stitch them with help of stitching machine. Additionally, trim the excess of lining properly. Then carry out the other operations like buckle attaching edge setting punching according to the design. Finally, inspect the belts properly and then pack. Finally, you must maintain the quality control and standards in leather belt manufacturing. Basically, you must procure the good quality raw materials, select appropriate designs and perform strict supervision during the manufacturing process.

## QUALITY CONTROL AND STANDARDS

The belts are generally manufactured as per buyer's requirements and specifications. However the quality of this item will be maintained by the good quality of raw materials, selection of appropriate designs and strict supervision during manufacturing process.

## PRODUCTION CAPACITY

Leather waist belts - 30,000 pieces at 100\% capacity utilization .The capacity utilization in the first year shall be $60 \%$ with $10 \%$ increase PA

MOTIVE POWER: 3 HP.

## POLLUTION CONTROL

This industry does not create any kind of pollution and as such there is no need to take any preventive measures for pollution control.

## ENERGY CONSERVATION

There is no scope of energy conservation in this unit.

## PROJECT AT A GLANCE



## PLANT \& MACHINERY

| PARTICULARS | QTY. | RATE | AMOUNT IN RS. |
| :--- | ---: | :--- | ---: |
|  |  |  | 25000 |
| Strap cutting machine | 1 |  | 50000 |
| Upper Leather skiving machine | 1 | $25,000.00$ |  |
| Sewing Machine | 2 | 50000.00 |  |
| Side creasing machine | 1 |  | $44,000.00$ |
| Hand tools | LS |  | 10,000 |
|  |  |  | 21000 |


| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SOURCES OF FUND |  |  |  |  |  |
| Capital Account | 0.92 | 0.92 | 0.92 | 0.92 | 0.92 |
| Retained Profit | 10.74 | 22.35 | 34.69 | 48.99 | 65.20 |
| Term Loan | 5.42 | 4.06 | 2.71 | 1.35 | - 0.42 |
| Cash Credit | 2.90 | 2.90 | 2.90 | 2.90 | 2.90 |
| Sundry Creditors | 1.26 | 1.47 | 1.68 | 1.89 | 2.10 |
| Provisions \& Other Liab | 0.36 | 0.40 | 0.44 | 0.48 | 0.53 |
| TOTAL : | 21.60 | 32.11 | 43.34 | 56.54 | 71.24 |
| APPLICATION OF FUND |  |  |  |  |  |
| Fixed Assets (Gross) | 5.52 | 5.52 | 5.52 | 5.52 | 5.52 |
| Gross Dep. | 0.61 | 1.16 | 1.65 | 2.08 | 2.47 |
| Net Fixed Assets | 4.91 | 4.36 | 3.87 | 3.44 | 3.05 |
| Current Assets |  |  |  |  |  |
| Sundry Debtors | 1.43 | 1.74 | 1.99 | 2.24 | 2.49 |
| Stock in Hand | 3.06 | 2.79 | 3.18 | 3.58 | 3.98 |
| Cash and Bank | 9.70 | 20.47 | 31.27 | 43.96 | 58.05 |
| Deposits \& Advances | 2.50 | 2.75 | 3.03 | 3.33 | 3.66 |
| TOTAL : | 21.60 | 32.11 | 43.34 | 56.54 | 71.24 |
|  | - | - | - | - | - |


| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A) SALES |  |  |  |  |  |
| Gross Sale | 42.75 | 52.13 | 59.63 | 67.13 | 74.63 |
| Total (A) | 42.75 | 52.13 | 59.63 | 67.13 | 74.63 |
| B) COST OF SALES |  |  |  |  |  |
| Raw Mateiral Consumed | 25.20 | 29.40 | 33.60 | 37.80 | 42.00 |
| Elecricity Expenses | 0.26 | 0.30 | 0.34 | 0.39 | 0.43 |
| Repair \& Maintenance | - | 0.52 | 0.60 | 0.67 | 0.75 |
| Labour \& Wages | 2.38 | 2.61 | 2.87 | 3.16 | 3.48 |
| Depriciation | 0.61 | 0.56 | 0.49 | 0.43 | 0.38 |
| Consumables and Other Expense | 0.86 | 1.04 | 1.19 | 1.34 | 1.49 |
| Cost of Production | 29.29 | 34.43 | 39.10 | 43.80 | 48.53 |
| Add: Opening Stock/WIP | - | 1.80 | 2.10 | 2.40 | 2.70 |
| Less: Closing Stock/WIP | 1.80 | 2.10 | 2.40 | 2.70 | 3.00 |
| Cost of Sales (B) | 27.49 | 34.13 | 38.80 | 43.50 | 48.23 |
| C) GROSS PROFIT (A-B) | 15.26 | 17.99 | 20.83 | 23.63 | 26.40 |
|  | 36\% | 35\% | 35\% | 35\% | 35\% |
| D) Bank Interest (Term Loan ) | 0.47 | 0.56 | 0.41 | 0.25 | 0.09 |
| Bank Interest ( C.C. Limit ) | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 |
| E) Salary to Staff | 2.90 | 3.19 | 3.51 | 3.87 | 4.25 |
| F) Selling \& Adm Expenses Exp. | 0.86 | 1.04 | 1.19 | 1.34 | 1.49 |
| TOTAL (D+E) | 4.52 | 5.09 | 5.41 | 5.75 | 6.13 |
| H) NET PROFIT | 10.74 | 12.90 | 15.42 | 17.88 | 20.27 |
| I) Taxation | - | 1.29 | 3.08 | 3.58 | 4.05 |
| J) PROFIT (After Tax) | 10.74 | 11.61 | 12.34 | 14.30 | 16.22 |


| Share Capital | 0.92 | - |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Reserve \& Surplus | 10.74 | 12.90 | 15.42 | 17.88 | 20.27 |
| Depriciation \& Exp. W/off | 0.61 | 0.56 | 0.49 | 0.43 | 0.38 |
| Increase in Cash Credit | 2.90 | - | - | - | - |
| Increase In Term Loan | 5.42 | - | - | - | - |
| Increase in Creditors | 1.26 | 0.21 | 0.21 | 0.21 | 0.21 |
| Increase in Provisions | 0.36 | 0.04 | 0.04 | 0.04 | 0.05 |
| $\quad$ TOTAL : |  |  |  |  |  |
|  | $\mathbf{1 2 . 2 1}$ | $\mathbf{1 3 . 7 0}$ | $\mathbf{1 6 . 1 6}$ | $\mathbf{1 8 . 5 6}$ | $\mathbf{2 0 . 9 1}$ |

## APPLICATION OF FUND

| Increase in Fixed Assets | 5.52 | - | - | - | - |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Increase in Stock | 3.06 | 0.27 | 0.40 | 0.40 | 0.40 |
| Increase in Debtors | 1.43 | 0.31 | 0.25 | 0.25 | 0.25 |
| Increase in Deposits \& Adv | 2.50 | 0.25 | 0.28 | 0.30 | 0.33 |
| Repayment of Term Loan | - | 1.35 | 1.35 | 1.35 | 1.78 |
| Taxation | - | 1.29 | 3.08 | 3.58 | 4.05 |
| TOTAL : | $\mathbf{1 2 . 5 1}$ | $\mathbf{2 . 9 3}$ | 5.36 | $\mathbf{5 . 8 8}$ | $\mathbf{6 . 8 1}$ |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Opening Cash \& Bank Balance | - | 9.70 | 20.47 | 31.27 | 43.96 |
| Add : Surplus | $\mathbf{9 . 7 0}$ | 10.77 | 10.80 | 12.68 | 14.10 |
|  |  |  |  |  |  |
| Closing Cash \& Bank Balance | $\mathbf{9 . 7 0}$ | $\mathbf{2 0 . 4 7}$ | $\mathbf{3 1 . 2 7}$ | $\mathbf{4 3 . 9 6}$ | $\mathbf{5 8 . 0 5}$ |

## COMPUTATION OF MANUFACTURING OF LEATHER BELT

Final Product :
Leather Belt

| Manufacturing Capacity per day | - | 100.00 | Pcs |
| :--- | ---: | ---: | ---: |
|  | - |  |  |
| No. of Working Hour |  | 8 |  |
|  |  |  |  |
| No of Working Days per month |  | 25 |  |
|  |  |  |  |
| No. of Working Day per annum |  | 300 |  |
|  |  | $30,000.00$ | Pcs |
| Total Production per Annum |  |  |  |
|  |  | Capacity | Pcs |
| Year |  | Utilisation |  |
|  |  |  |  |
|  |  | $60 \%$ | 18,000 |
| IST YEAR |  | $70 \%$ | 21,000 |
| IIND YEAR |  | $80 \%$ | 24,000 |
| IIIRD YEAR |  | $90 \%$ | 27,000 |
| IVTH YEAR |  | $100 \%$ | 30,000 |
| VTH YEAR |  |  |  |
|  |  |  |  |

COMPUTATION OF RAW MATERIAL


| COMPUTATION OF CLOSING STOCK \& WORKING CAPITAL |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Finished Goods |  |  |  |  |  |  |  |
| (15 Days requirement) | 1.80 | 2.10 | 2.40 | 2.70 | 3.00 |  |  |
| Raw Material |  |  |  |  |  |  |  |
| (15 Days requirement) | 1.26 | 0.69 | 0.78 |  | 0.88 |  |  |
|  |  |  |  |  | 0.98 |  |  |
| Closing Stock |  |  |  |  |  |  |  |

COMPUTATION OF WORKING CAPITAL REQUIREMENT

| Particulars |  |  | Total |
| :--- | :--- | :--- | ---: |
|  |  |  | Amount |
| Stock in Hand |  |  | 3.06 |
|  |  |  |  |
| Sundry Debtors |  |  | 1.43 |
|  |  | Total | 4.49 |
| Sundry Creditors |  |  | 1.26 |
|  |  |  |  |
| Working Capital Requirement |  |  | $\mathbf{3 . 2 3}$ |
|  |  |  | 0.32 |
| Margin |  |  |  |
|  |  |  | $\mathbf{2 . 9 0}$ |
| Working Capital Finance |  |  |  |

BREAK UP OF LABOUR

| Particulars |  | Wages | No of | Total |
| :--- | ---: | ---: | ---: | ---: |
|  |  | Per Month | Employees | Salary |
|  |  |  |  |  |
| Skilled Worker |  | $8,000.00$ | 1 | $8,000.00$ |
| Unskilled Worker |  | $5,000.00$ | 2 | $10,000.00$ |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  | $18,000.00$ |
| Add: $10 \%$ Fringe Benefit |  |  |  | $1,800.00$ |
| Total Labour Cost Per Month |  |  |  | $19,800.00$ |
| Total Labour Cost for the year ( In Rs. Lakhs) |  | 3 | 2.38 |  |

BREAK UP OF SALARY

| Particulars | Salary | No of | Total |
| :---: | :---: | :---: | :---: |
|  | Per Month | Employees | Salary |
| Manager | 12,000.00 | 1 | 12,000.00 |
| Accountant | 8,000.00 | - | - |
| Sales | 10,000.00 | 1 | 10,000.00 |
| Total Salary Per Month |  |  | 22,000.00 |
|  |  |  |  |
| Add: 10\% Fringe Benefit |  |  | 2,200.00 |
| Total Salary for the month |  |  | 24,200.00 |
|  |  |  |  |
| Total Salary for the year ( In Rs. Lakhs) |  | 2 | 2.90 |

## COMPUTATION OF DEPRECIATION

| Description | Land | Building/shed |  <br> Machinery | Furniture | TOTAL |
| :--- | :---: | ---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Rate of Depreciation |  |  | $\mathbf{1 0 . 0 0} \%$ | $\mathbf{1 5 . 0 0} \%$ | $\mathbf{1 0 . 0 0} \%$ |
| Opening Balance | Leased | - | - | - | - |
| Addition | - | 3.60 | 1.50 | 0.42 | 5.52 |
|  | - | 3.60 | 1.50 | 0.42 | 5.52 |
| Less : Depreciation | - | 0.36 | 0.23 | 0.02 | 0.61 |
| WDV at end of Ist year | - | 3.24 | 1.28 | 0.40 | 4.91 |
| Additions During The Year | - | - | - | - |  |
|  | - | 3.24 | 1.28 | 0.40 | 4.91 |
| Less : Depreciation | - | 0.32 | 0.19 | 0.04 | 0.56 |
| WDV at end of IInd Year | - | 2.92 | 1.08 | 0.36 | 4.36 |
| Additions During The Year | - | - | - | - | - |
|  | - | 2.92 | 1.08 | 0.36 | 4.36 |
| Less : Depreciation | - | 0.29 | 0.16 | 0.04 | 0.49 |
| WDV at end of IIIrd year | - | 2.62 | 0.92 | 0.32 | 3.87 |
| Additions During The Year | - | - | - | - | - |
|  | - | 2.62 | 0.92 | 0.32 | 3.87 |
| Less : Depreciation | - | 0.26 | 0.14 | 0.03 | 0.43 |
| WDV at end of IV year | - | 2.36 | 0.78 | 0.29 | 3.44 |
| Additions During The Year | - | - | - | - |  |
|  |  | - | 0.36 | 0.38 | 0.29 |


| REPAYMENT SCHEDULE OF TERM LOAN |  |  |  |  | 11.5\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Particulars | Amount | Addition | Total | Interest | Repayment | Cl Balance |
| IST YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | - | 5.42 | 5.42 | - | - | 5.42 |
|  | Iind Quarter | 5.42 | - | 5.42 | 0.16 | - | 5.42 |
|  | IIIrd Quarter | 5.42 | - | 5.42 | 0.16 | - | 5.42 |
|  | Ivth Quarter | 5.42 | - | 5.42 | 0.16 | - | 5.42 |
|  |  |  |  |  | 0.47 | - |  |
| IIND YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 5.42 | - | 5.42 | 0.16 | 0.34 | 5.08 |
|  | Iind Quarter | 5.08 | - | 5.08 | 0.15 | 0.34 | 4.74 |
|  | IIIrd Quarter | 4.74 | - | 4.74 | 0.14 | 0.34 | 4.40 |
|  | Ivth Quarter | 4.40 |  | 4.40 | 0.13 | 0.34 | 4.06 |
|  |  |  |  |  | 0.56 | 1.35 |  |
| IIIRD YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 4.06 | - | 4.06 | 0.12 | 0.34 | 3.72 |
|  | Iind Quarter | 3.72 | - | 3.72 | 0.11 | 0.34 | 3.39 |
|  | IIIrd Quarter | 3.39 | - | 3.39 | 0.10 | 0.34 | 3.05 |
|  | Ivth Quarter | 3.05 |  | 3.05 | 0.09 | 0.34 | 2.71 |
|  |  |  |  |  | 0.41 | 1.35 |  |
| IVTH YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 2.71 | - | 2.71 | 0.08 | 0.34 | 2.37 |
|  | Iind Quarter | 2.37 | - | 2.37 | 0.07 | 0.34 | 2.03 |
|  | IIIrd Quarter | 2.03 | - | 2.03 | 0.06 | 0.34 | 1.69 |
|  | Ivth Quarter | 1.69 |  | 1.69 | 0.05 | 0.34 | 1.35 |
|  |  |  |  |  | 0.25 | 1.35 |  |
| VTH YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 1.35 | - | 1.35 | 0.04 | 0.34 | 1.02 |
|  | Iind Quarter | 1.02 | - | 1.02 | 0.03 | 0.34 | 0.68 |
|  | IIIrd Quarter | 0.68 | - | 0.68 | 0.02 | 0.55 | 0.13 |
|  | Ivth Quarter | 0.13 |  | 0.13 | 0.00 | 0.55 | 0.42 |
|  |  |  |  |  | 0.09 | 1.78 |  |

## CALCULATION OF D.S.C.R

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| CASH ACCRUALS | 11.34 | 12.17 | 12.83 | 14.74 | 16.60 |
|  |  |  |  |  |  |
| Interest on Term Loan | 0.47 | 0.56 | 0.41 | 0.25 | 0.09 |
|  |  |  |  |  |  |
| Total | 11.81 | 12.73 | 13.24 | 14.99 | 16.69 |
|  |  |  |  |  |  |
| REPAYMENT |  |  |  |  |  |
| Instalment of Term Loan | 1.35 | 1.35 | 1.35 | 1.78 | 1.78 |
| Interest on Term Loan | 0.47 | 0.56 | 0.41 | 0.25 | 0.09 |
|  |  |  |  |  |  |
| Total | 1.82 | 1.92 | 1.76 | 2.03 | 1.87 |
|  |  |  |  |  |  |
| DEBT SERVICE COVERAGE R | 6.48 | 6.63 | 7.51 | 7.38 | 8.93 |
|  |  |  |  |  |  |
| AVERAGE D.S.C.R. |  |  | 7.39 |  |  |




## BREAK EVEN POINT ANALYSIS

| Year | I | II | III | IV | V |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales \& Other Income | 42.75 | 52.13 | 59.63 | 67.13 | 74.63 |
| Less : Op. WIP Goods | - | 1.80 | 2.10 | 2.40 | 2.70 |
| Add : Cl. WIP Goods | 1.80 | 2.10 | 2.40 | 2.70 | 3.00 |
| Total Sales | 44.55 | 52.43 | 59.93 | 67.43 | 74.93 |
| Variable \& Semi Variable Exp. |  |  |  |  |  |
| Raw Material \& Tax | 25.20 | 29.40 | 33.60 | 37.80 | 42.00 |
| Electricity Exp/Coal Consumption at 85\% | 0.22 | 0.26 | 0.29 | 0.33 | 0.37 |
| Manufacturing Expenses 80\% | 0.68 | 1.25 | 1.43 | 1.61 | 1.79 |
| Wages \& Salary at 60\% | 3.17 | 3.48 | 3.83 | 4.22 | 4.64 |
| Selling \& adminstrative Expenses 80\% | 0.68 | 0.83 | 0.95 | 1.07 | 1.19 |
| Intt. On Working Capital Loan | 0.29 | 0.29 | 0.29 | 0.29 | 0.29 |
| Total Variable \& Semi Variable Exp | 30.25 | 35.52 | 40.40 | 45.32 | 50.28 |
| Contribution | 14.30 | 16.91 | 19.52 | 22.10 | 24.65 |
| Fixed \& Semi Fixed Expenses |  |  |  |  |  |
| Manufacturing Expenses 20\% | 0.17 | 0.31 | 0.36 | 0.40 | 0.45 |
| Electricity Exp/Coal Consumption at 15\% | 0.04 | 0.05 | 0.05 | 0.06 | 0.06 |
| Wages \& Salary at 40\% | 2.11 | 2.32 | 2.56 | 2.81 | 3.09 |
| Interest on Term Loan | 0.47 | 0.56 | 0.41 | 0.25 | 0.09 |
| Depreciation | 0.61 | 0.56 | 0.49 | 0.43 | 0.38 |
| Selling \& adminstrative Expenses 20\% | 0.17 | 0.21 | 0.24 | 0.27 | 0.30 |
| Total Fixed Expenses | 3.57 | 4.01 | 4.10 | 4.23 | 4.38 |
| Capacity Utilization | 60\% | 70\% | 80\% | 90\% | 100\% |
| OPERATING PROFIT | 10.74 | 12.90 | 15.42 | 17.88 | 20.27 |
| BREAK EVEN POINT | 15\% | 17\% | 17\% | 17\% | 18\% |
| BREAK EVEN SALES | 11.11 | 12.43 | 12.59 | 12.89 | 13.31 |

## DISCLAIMER

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