## PROJECT REPORT

## Of

## JUIT BAG

## PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding JUIT BAG

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.
[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]

## PROJECT AT A GLANCE

1 Name of the Entreprenuer
2 Constitution (legal Status)
Father's/ Spouce's Name
4 Unit Address

5 Product and By Product

6 Name of the project/ business activity proposed :

7 Cost of Project
8 Means of Finance
Term Loan
KVIC M argin M oney
Own Capital
Working Capital
Debt Service Coverage Ratio
10 Pay Back Period
11 Project Implementation Period
12 Break Even Point
13 Employment
14 Power Requirement
15 Major Raw materials
16 Estimated Annual Sales Turnover
16 Detailed Cost of Project \& M eans of Finance

COST OF PROJECT

| Particulars | Ams. In Lacs) |
| :--- | :---: |
| Land | Rented/ Owned |
| Building \& Civil Work (2000 Sq ft) | 4.00 |
| Plant \& M achinery | 1.20 |
| Furniture \& Fixtures | 0.30 |
| Pre-operative Expenses | - |
| Working Capital Requirement | 3.59 |
| Total | $\mathbf{9 . 0 9}$ |

MEANS OF FINANCE

| Particulars | Amount |  |
| :--- | ---: | :---: |
| Own Contribution @10\% | 0.91 |  |
| Term Loan | 4.95 |  |
| Workign Capital Finance | 3.23 |  |
| Total | $\mathbf{9 . 0 9}$ |  |
|  |  |  |
| Beneficiary's Margin M onery <br> (\% of Project Cost) | General |  | Special

## PROJECT PROFILE ON JUTE BAG



## INTRODUCTION

As the name itself implies the jute bags are used for shopping purpose. Now a day the printed jute bags are used for travel purposes too. All the machineries and raw materials used for its manufacture are easily available from indigenous sources and as not much technology is involved, factory can be established at rural and urban areas.

## PLANT CAPACITY PER ANNUM

## Items

## Quantity

Printed \& Decorated Jute Shopping Bags
100000 Pcs PA

## MARKET \& DEMAND ASPECT

Every responsible citizen considering the black future of ours next generation shall stop using plastic carrier bags used for shopping as much as possible. Plastic bags in general take anywhere from 20 to 1000 years to breakdown in the environment. The natural alternative is jute bag. Decorated jute bags and shopping bags are very much in demand both for domestic and international market.

With the increase of population the scope of trade and industry is also increasing. As the bags are an essential commodity for human, so the demand of the product is growing day by day. The demands of the product remain consistent through out the year. So, it is presumed that there is a good scope for starting of such type of industry with a huge export potential.

## RAW MATERIALS

The raw materials required for printed and decorated jute shopping bags are jute fabrics, dye stuff, printing gum, chemicals and auxiliaries, PVC buckle and bamboo sticks, sewing thread, packing materials, label etc. used. All the above raw materials are available locally.

## MANUFACTURING PROCESS \& SOURCE OF TECHNOLOGY

The Woven jute fabric is procured from the market and spread on printing table and fixed by requisite auxiliaries/ingredients. Then it is printed by screen as per requisite design and colours. The printed fabric is washed and dried under sun light or through drier.

The printed fabric is cut as per required design and sizes of the bag. The cut pieces are stitched by lock stitch machine. Then the PVC buckle or bamboo stick etc. is attached manually. The bags are packed for marketing.

## BASIS OF PROJECT SELECTION

There are good numbers of manufacturers of printed and decorated jute bags situated around Kolkata. Expert craftsmen are available here at a lesser cost in comparison with other metro cities. Basic raw material i.e. jute is available mainly in eastern India like West Bengal and they are easily available in kolkata market. More over ports are available in kolkata which helps export to other countries.

## PRESUMPTION

a) The cost in respect of plant and machinery, raw materials and selling price of finished product are those generally obtained at the time of preparation of project profile and may vary depending upon other various factors.
b) The salary and wages of staff and labours has been taken as per present market rate.
c) Production utilization capacity is considered initially at $75 \%$ of the total capacity. The time period for achieving full envisaged capacity utilization is three years.
d) Working days per year is considered 300 days and working hours is 8 hour per day considering single shift.
e) The rate of interest on Bank loan has been considered as $11.50 \%$ p.a. which may vary from time to time.

Production Capacity per annum (at 75\% capacity utilization):

| Items | Nos. | Rate | Total |
| :--- | :---: | :---: | :---: |
| 1. Printed \& Decorated Jute | $\mathbf{7 5 0 0 0}$ |  | $\mathbf{3 5 . 0 0}$ |
| Shopping Bags |  | $\mathbf{2 6 2 5 0 0 0 . 0 0}$ |  |
| Total Turnover (incl. tax) |  |  | $\mathbf{2 6 2 5 0 0 0 . 0 0}$ |

## PLANT \& MACHINERY

| Particulars |  |  | Rate |
| :--- | :---: | ---: | :---: |
| Printing Section: |  |  | Total (Rs.) |
| a) Wooden Printing Table | 2 |  | 12500 |
| b) Screen of Diff. Design | 30 | 350 | 25000 |
| c) Rubber Wiper | 10 | 125 | 10500 |
| d) Dye Paste Stirrer | 4 |  | 1250 |
| e) Water Drum | 2 |  | 3600 |
| f) Cottage Steamer | 1 |  | 19400 |
| g) Tubes, Steel Spoons, Mugs, Bucket, <br> Roper, |  |  | 3800 |
| Clips, Stools etc. |  |  | 16500 |
| Total |  |  | 6800 |
| Stitching Section: | 6 |  | $\mathbf{7 8 2 5 0}$ |
| a) Lock Stitch Machine | 2 |  | 4700 |
| b) Wooden Working Table | 1 |  | 28200 |
| c) Cutting Table |  |  | 4800 |
| d) Electric Fittings |  |  | 1800 |
| e) Scissors, Measuring tape and other <br> Equipments |  |  | 4500 |
| Total Machinery |  |  | 2800 |


| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SOURCES OFFUND |  |  |  |  |  |
| Capital Account | 0.91 | 0.91 | 0.91 | 0.91 | 0.91 |
| Retained Profit | 5.73 | 10.81 | 15.40 | 20.18 | 24.56 |
| Term Loan | 4.95 | 3.71 | 2.47 | 1.24 | 0.00 |
| Cash Credit | 3.21 | 3.21 | 3.21 | 3.21 | 3.21 |
| Sundry Creditors | 0.56 | 0.60 | 0.64 | 0.68 | 0.71 |
| Provisions \& Other Liab | 0.36 | 0.40 | 0.44 | 0.48 | 0.53 |
| TOTAL: | 15.73 | 19.64 | 23.07 | 26.70 | 29.92 |

## APPLICATION OF FUND

Fixed A ssets ( G ross)
Gross Dep.
Net Fixed Assets

| 5.50 | 5.50 | 5.50 | 5.50 | 5.50 |
| :---: | :--- | :--- | :--- | :--- |
| 0.59 | 1.14 | 1.61 | 2.04 | 2.42 |
| 4.90 | 4.36 | 3.88 | 3.46 | 3.08 |

Current A ssets
Sundry Debtors
Stock in Hand
Cash and Bank
Deposits \& Advances

TOTAL:

| 2.24 | 2.51 | 2.67 | 2.97 | 2.99 |
| ---: | ---: | ---: | ---: | ---: |
| 1.91 | 2.04 | 2.17 | 0.68 | 0.72 |
| 4.17 | 7.98 | 11.33 | 16.27 | 19.47 |
| 2.50 | 2.75 | 3.03 | 3.33 | 3.66 |
|  |  |  |  |  |
| $\mathbf{1 5 . 7 3}$ | $\mathbf{1 9 . 6 4}$ | $\mathbf{2 3 . 0 7}$ | $\mathbf{2 6 . 7 0}$ | $\mathbf{2 9 . 9 2}$ |


| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SOURCES OFFUND |  |  |  |  |  |
| Share Capital | 0.91 | - |  |  |  |
| Reserve \& Surplus | 5.73 | 5.64 | 5.74 | 5.98 | 5.47 |
| Depriciation \& Exp. W/ off | 0.59 | 0.54 | 0.48 | 0.42 | 0.38 |
| Increase in Cash Credit | 3.21 | - | - | - | - |
| Increase In Term Loan | 4.95 | - | - | - |  |
| Increase in Creditors | 0.56 | 0.04 | 0.04 | 0.04 | 0.04 |
| Increase in Provisions | 0.36 | 0.04 | 0.04 | 0.04 | 0.05 |
| TOTAL: | 16.32 | 6.25 | 6.29 | 6.49 | 5.93 |

## APPLICATION OF FUND

| Increase in Fixed Assets | 5.50 | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Increase in Stock | 1.91 | 0.13 | 0.13 - | 1.49 | 0.04 |
| Increase in Debtors | 2.24 | 0.27 | 0.16 | 0.30 | 0.02 |
| Increase in Deposits \& Adv | 2.50 | 0.25 | 0.28 | 0.30 | 0.33 |
| Repayment of Term Loan | - | 1.24 | 1.24 | 1.24 | 1.24 |
| Taxation | - | 0.56 | 1.15 | 1.20 | 1.09 |
| TOTAL: | 12.15 | 2.45 | 2.94 | 1.55 | 2.73 |
| Opening Cash \& Bank Balance | - | 4.17 | 7.98 | 11.33 | 16.27 |
| Add : Surplus | 4.17 | 3.81 | 3.35 | 4.94 | 3.21 |
| Closing Cash \& Bank Balance | 4.17 | 7.98 | 11.33 | 16.27 | 19.47 |


| PROJECTED PROFITABILITY STATEMENT |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| A) SALES |  |  |  |  |  |
| Gross Sale | 32.06 | 35.89 | 38.14 | 42.41 | 42.75 |
| Total (A) | 32.06 | 35.89 | 38.14 | 42.41 | 42.75 |
| B) COST OF SALES |  |  |  |  |  |
| Raw Mateiral Consumed | 11.25 | 12.00 | 12.75 | 13.50 | 14.25 |
| Elecricity Expenses | 0.54 | 0.57 | 0.61 | 0.64 | 0.68 |
| Repair \& M aintenance | - | 0.36 | 0.38 | 0.42 | 0.43 |
| Labour \& Wages | 11.02 | 12.12 | 13.34 | 14.67 | 16.14 |
| Depriciation | 0.59 | 0.54 | 0.48 | 0.42 | 0.38 |
| Consumables and Other Expenses | 0.64 | 0.72 | 0.76 | 0.85 | 0.85 |
| Cost of Production | 24.04 | 26.31 | 28.32 | 30.51 | 32.73 |
| Add: Opening Stock /WIP | - | 1.35 | 1.44 | 1.53 | 0.01 |
| Less: Closing Stock /WIP | 1.35 | 1.44 | 1.53 | 0.01 | 0.01 |
| Cost of Sales (B) | 22.69 | 26.22 | 28.23 | 32.04 | 32.73 |
| C) GROSS PROFIT (A-B) | 9.37 | 9.66 | 9.91 | 10.37 | 10.02 |
|  | 29\% | 27\% | 26\% | 24\% | 23\% |
| D) Bank Interest (Term Loan ) | 0.43 | 0.52 | 0.37 | 0.23 | 0.09 |
| Bank Interest ( C.C. Limit) | 0.32 | 0.32 | 0.32 | 0.32 | 0.32 |
| E) Salary to Staff | 2.24 | 2.47 | 2.72 | 2.99 | 3.29 |
| F) Selling \& Adm Expenses Exp. | 0.64 | 0.72 | 0.76 | 0.85 | 0.85 |
| TOTAL (D+E) | 3.63 | 4.02 | 4.17 | 4.39 | 4.55 |
| H) NET PROFIT | 5.73 | 5.64 | 5.74 | 5.98 | 5.47 |
| I) Taxation | - | 0.56 | 1.15 | 1.20 | 1.09 |
| J) PROFIT (After Tax) | 5.73 | 5.08 | 4.59 | 4.79 | 4.38 |

## COM PUTATION OF MANUFACTURING OF JUTE BAGS (PRINTED AND DECORATED)

Items to be M anufactured
JUTE BAGS (PRINTED AND DECORATED)

| Manufacturing Capacity per day | - | 333 | Bags |
| :--- | ---: | ---: | :--- |
| No. of Working Hour |  | 8 |  |
| No of Shift per day |  | 1 |  |
| No of Working Days per month |  | 25 |  |
| No. of Working Day per annum |  | 300 |  |
| Total Production per Annum |  | $1,00,000.00$ | Bags |
|  |  |  |  |
| Year |  | Capacity | Curled RopeMT |
|  |  | Utilisation |  |
|  |  |  |  |
| IST YEAR |  | $75 \%$ | 75,000 |
| IIND YEAR |  | $80 \%$ | 80,000 |
| IIIRD YEAR |  | $85 \%$ | 85,000 |
| IVTH YEAR |  | $90 \%$ | 90,000 |
| VTH YEAR |  | $95 \%$ | 95,000 |
|  |  |  |  |

COM PUTATION OF RAW MATERIAL


COM PUTATION OF SALE


COMPUTATION OF CLOSING STOCK \& WORKING CAPITAL

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Finished G oods |  |  |  |  |  |
| (15 Days requirement) | 1.35 |  |  |  |  |
| Raw M aterial |  | 1.44 | 1.53 | 0.01 | 0.01 |
| (15 Days requirement) | 0.56 |  |  |  |  |
|  |  | 0.60 | 0.64 | 0.68 | 0.71 |
|  |  |  |  |  |  |
| Closing Stock |  |  |  |  |  |

COM PUTATION OF WORKING CAPITAL REQUIREMENT

| Particulars |  |  | Total |
| :--- | :--- | :--- | ---: |
|  |  |  | Amount |
| Stock in Hand |  |  | 1.91 |
|  |  |  |  |
| Sundry Debtors |  |  | 2.24 |
|  |  | Total | 4.16 |
| Sundry Creditors |  |  | 0.56 |
|  |  |  | 3.59 |
| Working Capital Requirement |  |  | 0.38 |
|  |  |  |  |
| Margin |  |  | $\mathbf{3 . 2 1}$ |
|  |  |  |  |
| Working Capital Finance |  |  |  |


| Raw Material at 75\% capacity |  |  | PM | PA |
| :--- | ---: | ---: | ---: | ---: |
| Items | Total | Rate | Total (Rs.) | Total (Rs.) |
| Dye Stuff | 15 kg. | 550 | 8250 | $99,000.00$ |
| Printing Gum | 15 kg. | 50 | 750 | $9,000.00$ |
| Chemicals \& Auxiliaries | L.S. |  | 2800 | $33,600.00$ |
| Jute Fabric | 7425 Mtrs. | 10 | 74250 | $8,91,000.00$ |
| PVC Buckle or Bamboo | 11800 pcs. | 1.5 | 17700 | $2,12,400.00$ |
| Sticks |  |  |  | - |
| Sewing Thread | L.S. |  | 2200 | $26,400.00$ |
| Packing Materials, Needle, | L.S. |  | 2200 | $26,400.00$ |
| Label etc. |  |  |  | - |
| TOTAL (Incl. tax) |  |  | $\mathbf{1 0 8 1 5 0}$ | $12,97,800.00$ |


| Raw M aterial at 100\% capacity |  |  |  | $17,30,400.00$ |
| :--- | :--- | :--- | :--- | ---: |
| Unit Rate |  |  |  | 17.30 |

COM PUTATION OF ELECTRICITY

| (A) POWER CONNECTION |  |  |  |
| :---: | :---: | :---: | :---: |
| Total Working Hour per day | Hours | 8 |  |
| Electric Load Required |  | 5 |  |
| Load Factor |  | 0.7460 |  |
| Electricity Charges | per unit | 8.00 |  |
| Total Working Days |  | 300 |  |
| Electricity Charges ( 8 H rs Per day ) |  |  | 71,616.00 |
|  |  |  |  |
| Add : Minimim Charges (@10\%) |  |  |  |
|  |  |  |  |
|  |  |  |  |
| (B) D.G. SET |  |  |  |
| No. of Working Days |  | 300 | days |
| No of Working Hours |  | - | Hour per day |
| Total no of Hour |  | - |  |
| Diesel Consumption per Hour |  | 8 |  |
| Total Consumption of Diesel |  | - |  |
| Cost of Diesel |  | 65.00 | Rs. / Ltr |
| Total cost of Diesel |  | - |  |
| Add : Lube Cost @15\% |  | - |  |
| Total |  | - |  |
|  |  |  |  |
| Total cost of Power \& Fuel at 100\% |  |  | 0.72 |
|  |  |  |  |
| Year | Capacity |  | Amount |
|  |  |  | (in Lacs) |
|  |  |  |  |
| IST YEAR | 75\% |  | 0.54 |
| IIND YEAR | 80\% |  | 0.57 |
| IIIRD YEAR | 85\% |  | 0.61 |
| IVTH YEAR | 90\% |  | 0.64 |
| VTH YEAR | 95\% |  | 0.68 |
|  |  |  |  |

BREAK UP OF LABOUR

| Particulars |  | Wages | No of | Total |
| :--- | :--- | ---: | ---: | ---: |
|  |  | Per Month | Employees | Salary |
| Stitching machine operator |  | $7,500.00$ | 6 | $45,000.00$ |
| Master Cutter |  | $7,500.00$ | 1 | $7,500.00$ |
| Skilled printer |  | $5,000.00$ | 3 | $15,000.00$ |
| Unskilled Worker |  | $4,000.00$ | 4 | $16,000.00$ |
|  |  |  |  |  |
|  |  |  |  | $83,500.00$ |
| Add: 10\% Fringe Benefit |  |  |  | $8,350.00$ |
| Total Labour Cost Per Month |  |  |  | $91,850.00$ |
| Total Labour Cost for the year ( In Rs. Lakhs) |  |  |  | 11.02 |

BREAK UP OF SALARY

| Particulars |  | Salary | No of | Total |
| :--- | :--- | ---: | ---: | ---: |
|  |  | Per Month | Employees | Salary |
| Supervisor |  | $10,000.00$ | 1 | $10,000.00$ |
| Sales Man |  | $7,000.00$ |  | 1 |
| Total Salary Per Month |  |  |  | $17,000.00$ |
|  |  |  |  | 1,0000 |
| Add: $10 \%$ Fringe Benefit |  |  |  | $18,700.00$ |
| Total Salary for the month |  |  |  |  |
|  |  |  |  |  |
| Total Salary for the year ( In Rs. Lakhs) |  |  |  |  |

COM PUTATION OF DEPRECIATION

| Description | Land | Building/ shed | Plant \& | Furniture | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Machinery |  |  |
| Rate of Depreciation |  | 10.00\% | 15.00\% | 10.00\% |  |
| Opening Balance | Leased | - | - | - | - |
| Addition | - | 4.00 | 1.20 | 0.30 | 5.50 |
|  | - | 4.00 | 1.20 | 0.30 | 5.50 |
| Less: Depreciation | - | 0.40 | 0.18 | 0.02 | 0.59 |
| WDV at end of Ist year | - | 3.60 | 1.02 | 0.29 | 4.90 |
| Additions During The Year | - | - | - | - | - |
|  | - | 3.60 | 1.02 | 0.29 | 4.90 |
| Less: Depreciation | - | 0.36 | 0.15 | 0.03 | 0.54 |
| WDV at end of IInd Year | - | 3.24 | 0.86 | 0.26 | 4.36 |
| Additions During The Year | - | - | - | - | - |
|  | - | 3.24 | 0.86 | 0.26 | 4.36 |
| Less: Depreciation | - | 0.32 | 0.13 | 0.03 | 0.48 |
| WDV at end of IIIrd year | - | 2.92 | 0.73 | 0.23 | 3.88 |
| Additions During The Year | - | - | - | - | - |
|  | - | 2.92 | 0.73 | 0.23 | 3.88 |
| Less: Depreciation | - | 0.29 | 0.11 | 0.02 | 0.42 |
| WDV at end of IV year | - | 2.62 | 0.62 | 0.21 | 3.46 |
| Additions During The Year | - | - | - | - | - |
|  | - | 2.62 | 0.62 | 0.21 | 3.46 |
| Less: Depreciation | - | 0.26 | 0.09 | 0.02 | 0.38 |
| WDV at end of Vth year | - | 2.36 | 0.53 | 0.19 | 3.08 |


| REPA YM ENT SCHEDULE OF TERM LOAN |  |  |  |  | 11.5\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Particulars | Amount | Addition | Total | Interest | Repayment | Cl Balance |
| IST YEAR | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | - | 4.95 | 4.95 | - | - | 4.95 |
|  | lind Quarter | 4.95 | - | 4.95 | 0.14 | - | 4.95 |
|  | 111rd Quarter | 4.95 | - | 4.95 | 0.14 | - | 4.95 |
|  | Ivth Quarter | 4.95 | - | 4.95 | 0.14 | - | 4.95 |
|  |  |  |  |  | 0.43 | - |  |
| IIND year | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 4.95 | - | 4.95 | 0.14 | 0.31 | 4.64 |
|  | lind Quarter | 4.64 | - | 4.64 | 0.13 | 0.31 | 4.33 |
|  | IIIIrd Quarter | 4.33 | - | 4.33 | 0.12 | 0.31 | 4.02 |
|  | Ivth Quarter | 4.02 |  | 4.02 | 0.12 | 0.31 | 3.71 |
|  |  |  |  |  | 0.52 | 1.24 |  |
| IIIRD Year | Opening Balance |  |  |  |  |  |  |
|  | \|st Quarter | 3.71 | - | 3.71 | 0.11 | 0.31 | 3.40 |
|  | lind Quarter | 3.40 | - | 3.40 | 0.10 | 0.31 | 3.09 |
|  | IIIrd Quarter | 3.09 | - | 3.09 | 0.09 | 0.31 | 2.78 |
|  | Ivth Quarter | 2.78 |  | 2.78 | 0.08 | 0.31 | 2.47 |
|  |  |  |  |  | 0.37 | 1.24 |  |
| ivth year | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 2.47 | - | 2.47 | 0.07 | 0.31 | 2.16 |
|  | lind Quarter | 2.16 | - | 2.16 | 0.06 | 0.31 | 1.85 |
|  | IIIrd Quarter | 1.85 | - | 1.85 | 0.05 | 0.31 | 1.55 |
|  | Ivth Quarter | 1.55 |  | 1.55 | 0.04 | 0.31 | 1.24 |
|  |  |  |  |  | 0.23 | 1.24 |  |
| vit year | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 1.24 | - | 1.24 | 0.04 | 0.31 | 0.93 |
|  | lind Quarter | 0.93 | - | 0.93 | 0.03 | 0.31 | 0.62 |
|  | IIIIrd Quarter | 0.62 | - | 0.62 | 0.02 | 0.31 | 0.31 |
|  | Ivth Quarter | 0.31 |  | 0.31 | 0.01 | 0.31 | 0.00 |
|  |  |  |  |  | 0.09 | 1.24 |  |

CALCULATION OFD.S.C.R

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| CASH ACCRUALS | 6.33 | 5.62 | 5.07 | 5.21 | 4.75 |
|  |  |  |  |  |  |
| Interest on Term Loan | 0.43 | 0.52 | 0.37 | 0.23 | 0.09 |
|  |  |  |  |  |  |
| Total | 6.76 | 6.13 | 5.44 | 5.44 | 4.84 |
|  |  |  |  |  |  |
| REPAYMENT |  |  |  |  |  |
| Instalment of Term Loan | 1.24 | 1.24 | 1.24 | 1.24 | 1.24 |
| Interest on Term Loan | 0.43 | 0.52 | 0.37 | 0.23 | 0.09 |
|  |  |  |  |  |  |
| Total | 1.66 | 1.75 | 1.61 | 1.47 | 1.33 |
|  |  |  |  |  |  |
| DEBT SERVICE COVERAGE RATIO | 4.06 | 3.50 | 3.38 | 3.70 | 3.65 |
|  |  |  |  |  |  |
| AVERAGE D.S.C.R. |  |  | 3.66 |  |  |

## BREAK EVEN POINT ANALYSIS

| Year | I | II | III | IV | V |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales \& Other Income | 32.06 | 35.89 | 38.14 | 42.41 | 42.75 |
| Less : Op. WIP Goods | - | 1.35 | 1.44 | 1.53 | 0.01 |
| Add : Cl. WIP Goods | 1.35 | 1.44 | 1.53 | 0.01 | 0.01 |
| Total Sales | 33.41 | 35.98 | 38.23 | 40.88 | 42.75 |
| Variable \& Semi Variable Exp. |  |  |  |  |  |
| Raw M aterial \& Tax | 11.25 | 12.00 | 12.75 | 13.50 | 14.25 |
| Electricity Exp/ Coal Consumption at 85\% | 0.46 | 0.49 | 0.52 | 0.55 | 0.58 |
| M anufacturing Expenses 80\% | 0.51 | 0.86 | 0.92 | 1.02 | 1.03 |
| Wages \& Salary at 60\% | 7.96 | 8.76 | 9.63 | 10.59 | 11.65 |
| Selling \& adminstrative Expenses 80\% | 0.51 | 0.57 | 0.61 | 0.68 | 0.68 |
| Intt. On Working Capital Loan | 0.32 | 0.32 | 0.32 | 0.32 | 0.32 |
| Total Variable \& Semi Variable Exp | 21.01 | 23.00 | 24.75 | 26.66 | 28.51 |
| Contribution | 12.40 | 12.98 | 13.48 | 14.22 | 14.24 |
| Fixed \& Semi Fixed Expenses |  |  |  |  |  |
| M anufacturing Expenses 20\% | 0.13 | 0.22 | 0.23 | 0.25 | 0.26 |
| Electricity Exp/Coal Consumption at 15\% | 0.08 | 0.09 | 0.09 | 0.10 | 0.10 |
| Wages \& Salary at 40\% | 5.31 | 5.84 | 6.42 | 7.06 | 7.77 |
| Interest on Term Loan | 0.43 | 0.52 | 0.37 | 0.23 | 0.09 |
| Depreciation | 0.59 | 0.54 | 0.48 | 0.42 | 0.38 |
| Selling \& adminstrative Expenses 20\% | 0.13 | 0.14 | 0.15 | 0.17 | 0.17 |
| Total Fixed Expenses | 6.66 | 7.34 | 7.75 | 8.24 | 8.76 |
| Capacity Utilization | 75\% | 80\% | 85\% | 90\% | 95\% |
| OPERATING PROFIT | 5.73 | 5.64 | 5.74 | 5.98 | 5.47 |
| BREAK EVEN POINT | 40\% | 45\% | 49\% | 52\% | 58\% |
| BREAK EVEN SALES | 17.96 | 20.34 | 21.96 | 23.69 | 26.32 |

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