## PROJECT REPORT

## Of

## BULB HOLDER

## PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding Bulb Holder Manufacturing unit.

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.
[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]

PROJECT AT A GLANCE


## BULB HOLDER MANUFACTURING UNIT

## Introduction:

A bulb holder, light socket, lamp socket or bulb socket is a device which mechanically supports and provides electrical connections for a compatible electric bulb or lamp. Sockets allow bulbs to be safely and conveniently replaced. The construction of a bulb holder socket defines and limits its intended use. Ceramic insulation can withstand considerably higher operating temperature than bakelite or other plastics. The electrical components and wires must be designed to carry the intended current plus a safety factor. The contact surface area, conductivity and thickness of the metal, maximum operating temperature and connection methods must all be considered in the design of a bulb holder. Bulb holder failures are usually caused by mechanical abuse or by overheating. A socket with a built-in switch is far more likely to fail in normal use as the switch parts wear out. Insulation failures are usually caused by impacts or by difficulty inserting or removing a bulb. Bulb holders used outdoors or in damp areas often suffer from corrosion which can cause the bulb to "stick" in the socket and attempts to change a bulb can result in breakage of either the lamp or the bulb holder.


## Uses \& Market Potential:

A bulb holder is the device used to hold a light bulb or lamp. Most light fittings or luminaires have a bulb holder. For wall and ceiling lights with a fixed bulb holder, it's important that the lamp holder is compatible with the type of bulb you want to use. Bulb holders can be used at household, stores, school, restaurant, hotel and factory etc.

The global bulb market reached a value of US\$ 5.4 Billion in 2018. The market is further projected to reach a value of US\$ 9.5 Billion by 2024, expanding at a CAGR of 9.4\% during the year 2019-2024. Electricity has become an irreplaceable part of our day-to-day lives. The importance of electricity in our lives cannot be refuted. While electricity is a broad term, there are many nuances involved in creating, supplying, and using it. However, there are many intricate components that play an important role in electricity supply and use; Bulb holder is one of them. The demand of different type's bulb is increased because of urbanization. In India under Ujala yojana the LED light bulbs will be given at subsidized prices. The prices was slashed down by $60 \%$ and the reduced price is $40 \%$ less than the market price. The demand of bulbs are increased hence the demand of bulb holder.

## Product:

Bulb Holder

## Raw Material:

Basic raw material are Plastic, Metal sheet and other parts (Brass terminals, screws, springs, etc.)

## Manufacturing Process:



## Area:

The industrial setup requires space for Inventory, workshop or manufacturing area, space for power supply utilities and polishing area. Also, some of the area of building is required for office staff facilities, office furniture, etc. Thus, the approximate total area required for complete industrial setup is $1200-1800$ Sqft.

## Cost of Machines:

| Machine | Unit | Rate | Price |
| :--- | :--- | :--- | :--- |
| Injection Moulding Machine | 1 | 800000 | 800000 |
| Shearing Machine | 1 | 150000 | 150000 |
| Deep Drawing Machine | 1 | 200000 | 200000 |
| Electroplating Machine | 1 | 210000 | 210000 |
| Laser Printing Machine | 1 | 70000 | 70000 |
| Other Tools | - | 30000 | 30000 |
| Total Amount |  |  | $\mathbf{1 4 6 0 0 0 0}$ |

Power Requirement- The estimated Power requirement is taken at 34 HP.

Manpower Requirement-Following manpower is required:

- Machine operator-2
- Skilled/unskilled worker-3
- Helper-4
- Manager cum Accountant-1
- Sales Personnel-2


## FINANCIALS

PROJECTED BALANCE SHEET

| PARTICULARS | I | II | III | IV | V |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| SOURCES OF FUND |  |  |  |  |  |
| Capital Account |  |  |  |  |  |
| Opening Balance | - | 3.05 | 4.66 | 7.42 | 10.86 |
| Add: Additions | 2.33 | - | - | - | - |
| Add: Net Profit | 4.12 | 5.21 | 6.76 | 8.44 | 9.84 |
| Less: Drawings | 3.40 | 3.60 | 4.00 | 5.00 | 6.00 |
| Closing Balance | 3.05 | 4.66 | 7.42 | 10.86 | 14.70 |
| CC Limit | 6.91 | 6.91 | 6.91 | 6.91 | 6.91 |
| Term Loan | 12.48 | 9.36 | 6.24 | 3.12 | - |
| Sundry Creditors | 2.70 | 3.10 | 3.51 | 3.94 | 4.38 |
|  |  |  |  |  |  |
| TOTAL: | 25.14 | 24.03 | 24.08 | 24.84 | 26.00 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| APPLICATION OF FUND |  |  |  |  |  |
|  |  |  |  |  |  |
| Fixed Assets ( Gross) | 15.60 | 15.60 | 15.60 | 15.60 | 15.60 |
| Gross Dep. | 2.29 | 4.24 | 5.90 | 7.32 | 8.53 |
| Net Fixed Assets | 13.31 | 11.36 | 9.70 | 8.28 | 7.07 |
|  |  |  |  |  |  |
| Current Assets |  |  |  |  |  |
| Sundry Debtors | 3.99 | 4.89 | 5.64 | 6.44 | 7.28 |
| Stock in Hand | 6.39 | 7.37 | 8.36 | 9.39 | 10.45 |
| Cash and Bank | 1.45 | 0.42 | 0.39 | 0.73 | 1.20 |
|  |  |  |  |  |  |
| TOTAL : | 25.14 | 24.03 | 24.08 | 24.84 | 26.00 |

## PROJECTED PROFITABILITY STATEMENT

| PARTICULARS | I | II | III | IV | V |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| A) SALES |  |  |  |  |  |
| Gross Sale | 85.50 | 104.72 | 120.89 | 137.97 | 155.95 |
|  |  |  |  |  |  |
| Total (A) | $\mathbf{8 5 . 5 0}$ | $\mathbf{1 0 4 . 7 2}$ | $\mathbf{1 2 0 . 8 9}$ | $\mathbf{1 3 7 . 9 7}$ | $\mathbf{1 5 5 . 9 5}$ |
|  |  |  |  |  |  |
| B) COST OF SALES |  |  |  |  |  |
|  |  |  |  |  |  |
| Raw Material Consumed | 54.00 | 61.97 | 70.22 | 78.78 | 87.67 |
| Elecricity Expenses | 3.04 | 3.42 | 3.80 | 4.19 | 4.57 |
| Repair \& Maintenance | 2.14 | 2.62 | 3.02 | 3.45 | 3.90 |
| Labour \& Wages | 12.35 | 15.44 | 18.21 | 21.13 | 24.09 |
| Depreciation | 2.29 | 1.95 | 1.66 | 1.42 | 1.21 |
| Cost of Production | 73.82 | 85.39 | 96.93 | 108.96 | 121.43 |
|  |  |  |  |  |  |
| Add: Opening Stock /WIP | - | 3.69 | 4.27 | 4.85 | 5.45 |
| Less: Closing Stock /WIP | 3.69 | 4.27 | 4.85 | 5.45 | 6.07 |
|  |  |  |  |  |  |
| Cost of Sales (B) | 70.13 | 84.81 | 96.35 | 108.36 | 120.80 |
|  |  |  |  |  |  |
| C) GROSS PROFIT (A-B) | 15.37 | 19.90 | 24.54 | 29.61 | 35.14 |
|  | $\mathbf{1 7 . 9 8 \%}$ | $\mathbf{1 9 . 0 0 \%}$ | $\mathbf{2 0 . 3 0 \%}$ | $\mathbf{2 1 . 4 6 \%}$ | $\mathbf{2 2 . 5 4 \%}$ |
| D) Bank Interest i) (Term Loan ) | 1.52 | 1.24 | 0.90 | 0.56 | 0.21 |
| ii) Interest On Working Capital | 0.76 | 0.76 | 0.76 | 0.76 | 0.76 |
| E) Salary to Staff | 7.69 | 9.53 | 11.63 | 13.95 | 16.46 |
| F) Selling \& Adm Expenses Exp. | 1.28 | 2.93 | 3.87 | 4.83 | 6.24 |
|  |  |  |  |  |  |
| G) TOTAL (D+E+F) | $\mathbf{1 1 . 2 5}$ | $\mathbf{1 4 . 4 7}$ | $\mathbf{1 7 . 1 6}$ | $\mathbf{2 0 . 1 0}$ | $\mathbf{2 3 . 6 8}$ |
|  |  |  |  |  |  |
| H) NET PROFIT | 4.12 | 5.43 | 7.39 | 9.51 | 11.47 |
|  | $\mathbf{4 . 8 \%}$ | $\mathbf{5 . 2 \%}$ | $\mathbf{6 . 1 \%}$ | $\mathbf{6 . 9 \%}$ | $\mathbf{7 . 4 \%}$ |
| I) Taxation | - | 0.22 | 0.63 | 1.07 | 1.63 |
|  |  |  |  |  |  |
| J) PROFIT (After Tax) | 4.12 | 5.21 | 6.76 | 8.44 | 9.84 |
|  |  |  |  |  |  |

PROJECTED CASH FLOW STATEMENT

| PARTICULARS | 1 | II | III | IV | V |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| SOURCES OF FUND |  |  |  |  |  |
|  |  |  |  |  |  |
| Own Contribution | 2.33 | - | - | - | - |
| Reserve \& Surplus | 4.12 | 5.43 | 7.39 | 9.51 | 11.47 |
| Depriciation \& Exp. W/off | 2.29 | 1.95 | 1.66 | 1.42 | 1.21 |
| Increase In Cash Credit | 6.91 | - | - | - | - |
| Increase In Term Loan | 14.04 | - | - | - | - |
| Increase in Creditors | 2.70 | 0.40 | 0.41 | 0.43 | 0.44 |
|  |  |  |  |  |  |
| TOTAL: | 32.39 | 7.78 | 9.46 | 11.36 | 13.12 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| APPLICATION OF FUND |  |  |  |  |  |
|  |  |  |  |  |  |
| Increase in Fixed Assets | 15.60 | - | - | - | - |
| Increase in Stock | 6.39 | 0.98 | 0.99 | 1.03 | 1.07 |
| Increase in Debtors | 3.99 | 0.90 | 0.75 | 0.80 | 0.84 |
| Repayment of Term Loan | 1.56 | 3.12 | 3.12 | 3.12 | 3.12 |
| Taxation | - | 0.22 | 0.63 | 1.07 | 1.63 |
| Drawings | 3.40 | 3.60 | 4.00 | 5.00 | 6.00 |
| TOTAL : | 30.94 | 8.81 | 9.49 | 11.02 | 12.65 |
|  |  |  |  |  |  |
| Opening Cash \& Bank Balance | - | 1.45 | 0.42 | 0.39 | 0.73 |
|  |  |  |  |  |  |
| Add : Surplus | 1.45 | 1.03 | 0.03 | 0.34 | 0.47 |
|  |  |  |  |  |  |
| Closing Cash \& Bank Balance | 1.45 | 0.42 | 0.39 | 0.73 | 1.20 |



| REPAYMENT SCHEDULE OF TERM LOAN |  |  |  |  | 11.0\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Particulars | Amount | Addition | Total | Interest | Repayment | Cl Balance |
| I | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | - | 14.04 | 14.04 | 0.39 | - | 14.04 |
|  | Iind Quarter | 14.04 | - | 14.04 | 0.39 | - | 14.04 |
|  | IIIrd Quarter | 14.04 | - | 14.04 | 0.39 | 0.78 | 13.26 |
|  | Ivth Quarter | 13.26 | - | 13.26 | 0.36 | 0.78 | 12.48 |
|  |  |  |  |  | 1.52 | 1.56 |  |
| II | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 12.48 | - | 12.48 | 0.34 | 0.78 | 11.70 |
|  | Iind Quarter | 11.70 | - | 11.70 | 0.32 | 0.78 | 10.92 |
|  | IIIrd Quarter | 10.92 | - | 10.92 | 0.30 | 0.78 | 10.14 |
|  | Ivth Quarter | 10.14 |  | 10.14 | 0.28 | 0.78 | 9.36 |
|  |  |  |  |  | 1.24 | 3.12 |  |
| III | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 9.36 | - | 9.36 | 0.26 | 0.78 | 8.58 |
|  | Iind Quarter | 8.58 | - | 8.58 | 0.24 | 0.78 | 7.80 |
|  | IIIrd Quarter | 7.80 | - | 7.80 | 0.21 | 0.78 | 7.02 |
|  | Ivth Quarter | 7.02 |  | 7.02 | 0.19 | 0.78 | 6.24 |
|  |  |  |  |  | 0.90 | 3.12 |  |
| IV | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 6.24 | - | 6.24 | 0.17 | 0.78 | 5.46 |
|  | Iind Quarter | 5.46 | - | 5.46 | 0.15 | 0.78 | 4.68 |
|  | IIIrd Quarter | 4.68 | - | 4.68 | 0.13 | 0.78 | 3.90 |
|  | Ivth Quarter | 3.90 |  | 3.90 | 0.11 | 0.78 | 3.12 |
|  |  |  |  |  | 0.56 | 3.12 |  |
| V | Opening Balance |  |  |  |  |  |  |
|  | Ist Quarter | 3.12 | - | 3.12 | 0.09 | 0.78 | 2.34 |
|  | Iind Quarter | 2.34 | - | 2.34 | 0.06 | 0.78 | 1.56 |
|  | IIIrd Quarter | 1.56 | - | 1.56 | 0.04 | 0.78 | 0.78 |
|  | Ivth Quarter | 0.78 |  | 0.78 | 0.02 | 0.78 | 0.00 |
|  |  |  |  |  | 0.21 | 3.12 |  |
|  | Door to Door Period Moratorium Period Repayment Period | $\begin{array}{r} 60 \\ 6 \\ 54 \end{array}$ | Months <br> Months <br> Months |  |  |  |  |

CALCULATION OF D.S.C.R

| PARTICULARS | I | II | III | IV | V |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| CASH ACCRUALS | 6.41 | 7.16 | 8.42 | 9.86 | 11.05 |
|  |  |  |  |  |  |
| Interest on Term Loan | 1.52 | 1.24 | 0.90 | 0.56 | 0.21 |
|  |  |  |  |  |  |
| Total | 7.93 | 8.41 | 9.32 | 10.42 | 11.26 |
|  |  |  |  |  |  |
| REPAYMENT |  |  |  |  |  |
| Repayment of Term Loan | 1.56 | 3.12 | 1.24 | 3.12 | 3.12 |
| Interest on Term Loan |  |  |  | 0.56 | 0.21 |
|  | 3.08 | 4.36 | 4.02 | 3.68 | 3.33 |
| Total |  |  |  |  |  |
|  | $\mathbf{2 . 5 7}$ | $\mathbf{1 . 9 3}$ | $\mathbf{2 . 3 2}$ | $\mathbf{2 . 8 3}$ | $\mathbf{3 . 3 8}$ |
| DEBT SERVICE COVERAGE RATIO |  |  |  |  |  |
|  |  |  | $\mathbf{2 . 5 6}$ |  |  |
| AVERAGE D.S.C.R. |  |  |  |  |  |

## Assumptions:

1. Production Capacity of Bulb Holder Manufacturing unit is taken at 1500 Pcs per day. First year, Capacity has been taken @ $40 \%$.
2. Working shift of 10 hours per day has been considered.
3. Raw Material stock and Finished goods closing stock has been taken for 15 days.
4. Credit period to Sundry Debtors has been given for 14 days.
5. Credit period by the Sundry Creditors has been provided for 15 days.
6. Depreciation and Income tax has been taken as per the Income tax Act,1961.
7. Interest on working Capital Loan and Term loan has been taken at $11 \%$.
8. Salary and wages rates are taken as per the Current Market Scenario.
9. Power Consumption has been taken at 34 HP.
10. Selling Prices \& Raw material costing has been increased by $3 \%$ \& $2 \%$ respectively in the subsequent years.

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