## PROJECT REPORT

OF

## BISCUIT MAKING UNIT

## PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding Biscuit Making Unit.

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.
[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]


Lucknow Office: Sidhivinayak
Building , 27/1/B, Gokhlley Marg, Lucknow-226001
Delhi Office: Multi-Disciplinary Training Centre, Gandhi Darshan Rajghat, New Delhi 110002

Email: info@udyami.org.in
Contact: +91 7526000333, 444, 555

## PROJECT AT GLANCE

| 1 Name of Proprietor/Director | XXXXXXXX |
| :--- | :--- |
| 2 Firm Name | XXXXXXXX |
| 3 Registered Address | XXXXXXXX |
| 4 Nature of Activity | XXXXXXXX |
| 5 Category of Applicant | XXXXXXXX |
| 6 Location of Unit | XXXXXXXX |
| 7 Cost of Project | 21.22 Rs. In Lakhs |
| 8 Means of Finance |  |
| i) Own Contribution | 2.12 Rs. In Lakhs |
| ii) Term Loan | 12.60 Rs. In Lakhs |
| iii) Working Capital | 6.50 Rs. In Lakhs |
| 9 Debt Service Coverage Ratio | 2.84 |
| 10 Break Even Point | 0.42 |
| 11 Power Requiremnet | 15 KW |
| 12 Employment | 6 Persons |
|  | Wheat Flour, sugar, |
| 13 Major Raw Materials | Flavours, Oil, Glucose, |
|  | Marie, sweet, cream and |
|  | milk |

14 Details of Cost of Project \& Means of Finance
Cost of Project

| Particulars | Amount in Lacs |
| :--- | ---: |
| Land | Owned/Leased |
| Building \& Civil Work | Owned/Leased |
| Plant \& Machinery | 12.50 |
| Furniture \& Fixture | 0.50 |
| Other Misc Assets | 1.00 |
| Working Capital Requirement | 7.22 |
| Total | $\mathbf{2 1 . 2 2}$ |

Means of Finance

| Particulars | Amount in Lacs |
| :--- | ---: |
| Own Contribution | 2.12 |
| Term Loan | 12.60 |
| Working capital Loan | 6.50 |
| Total | $\mathbf{2 1 . 2 2}$ |

## 1. INTRODUCTION

## BISCUIT MANUFACTURING UNIT



A biscuit is a flour-based baked food product. Biscuit demand is increasing due to the need for nutritious, easy-to-store, easy-to-carry, and long-lasting foods on long journeys. Biscuits Industry in India is the largest among all thefood industries.

Biscuit is a term used for baked common flour packaged consumables. Traditionally it is perceived as low cost breakfast item as complement with tea. Today it is one of the most loved food products for people from all age groups. This is because it is affordable and easily available. Demand for healthy biscuits is increasing due to the active lifestyle of consumers who arelooking for convenient eating options

## 2. PRODUCT DESCRIPTION

### 2.1 PRODUCT BENEFITS

1. High in fiber: Biscuits are an excellent source of fiber if you want to avoid consumption of sugar and fructose corn syrups. While they are readilyavailable in stores, you can buy the ingredients and make them instead. Youwill require brown sugar, butter, milk, rolled oats, baking powder, white flowerand whole wheat flour.
2. Nutritive Value: Biscuits are considered to be a very high protein snack and the best part is that it is very tasty. There are no artificial sweeteners, preservatives and colours. So, this is safe for children as well. There is goodfor people with lifestyle based disorders including diabetes and obesity. The risk of any cardiovascular diseases can also be reduced to a great extent.
3. Protein Rich: One of the health benefits of biscuits is its rich protein content. Metabolism works on converting these materials into energy. So, when you feel you are lacking proteins in your diet, a cookie is sure to makeup for it. Protein does a great job for developing new tissue and muscles.
4. Gluten Free: When you are looking at the health benefits of biscuits, thenext thing you should know is that they are gluten free. Gluten is a substance which is commonly found in wheat and in oats. So, for those who are allergicto it will not be able to consume foods with gluten. At the same time, biscuitshave no gluten and are safe to eat.

### 2.2 Raw Material

Following raw material is required as the major raw material for themanufacturing of biscuits:

| S.N. | Description | Amount |
| :---: | :---: | :---: |
| $\mathbf{1}$ | Wheat flour | Rs. 30-40 Per KG |
| $\mathbf{2}$ | Sugar | Rs. $35-42$ Per KG |
| $\mathbf{3}$ | Flavours | Rs.100-300 Per Litre |
| $\mathbf{4}$ | Oil | Rs. 100-150 Per Litre |

Other Major ingredients: Glucose, Marie, sweet, cream and milk.Average raw material (cost per KG): Rs. 65-70

### 2.3 MANUFACTURING PROCESS

- First of all, as a raw material bakery shortening is kept at a temperatureof 8 degree Celsius to 10 degree Celsius to Colden its raw material, so that there will be no lumps issue arise at the time of mixing.
- After that sugar is grinded with the help of Sugar grinder.
- Then mix well the grinded sugar and bakery shortening together \& formixing use filtered water according to the season type.
- After preparation of mixture with the help of planetary mixer add refinedwheat flour and flavors as required in it.
- Then keep ready mixture near depositor machine, where biscuits aredesigned according to size, type by the operator.
- Trays are then loaded to the back of machine, in which biscuits startcoming on the conveyor drop by drop.
- After that these trays are loaded on trolley and biscuits are kept in theopen for baking process at required temperature for some minutes.
- After baking process biscuits are send to packaging department.

Checking of final product, packaging \& sent for sale

## 3. PROJECT COMPONENTS

### 3.1 Land

Land required 2000-2500 square feet approx.
We have not considered the cost of Land purchase \& Building Civil work in the project. It is assumed that land \& building will be on rent \& approx. rental of the same will be Rs. $40,000-50,000$ per month

### 3.2 Plant \& Machinery

3.2.1 Planetary Mixer: The planetary mixer is an industrial equipment conceived/made to prepare food, chemical, ceramic dough or other type of product, replacing manual labour through a mechanical system that allows to produce, continuously, large quantities of dough.

3.2.2 Rotary Oven: Rotary ovens are used for some typical applications in certain industrial sectors and play a major role in the processof production and manufacturing.


### 3.2.3 Biscuit Depositor:



## 5. LICENSE \& APPROVALS

- Obtain the GST registration.
- Additionally, obtain the Udyog Aadhar registration Number.
- FSSAI License

| PROJECTED BALANCE SHEET |  |  |  | (in Lacs) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | 1st year | 2nd year | 3rd year | 4th year | 5th year |
| Liabilities |  |  |  |  |  |
| Capital |  |  |  |  |  |
| Opening Balance |  | 3.36 | 5.56 | 8.36 | 10.99 |
| Add:- Own Capital | 2.12 |  |  |  |  |
| Add:- Retained Profit | 3.24 | 5.19 | 6.80 | 8.13 | 10.84 |
| Less:- Drawings | 2.00 | 3.00 | 4.00 | 5.50 | 7.25 |
| Closing Balance | 3.36 | 5.56 | 8.36 | 10.99 | 14.58 |
| Term Loan | 11.20 | 8.40 | 5.60 | 2.80 | - |
| Working Capital Limit | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 |
| Sundry Creditors | 2.54 | 2.85 | 3.17 | 3.51 | 3.86 |
| Provisions \& Other Liabilities | 0.50 | 0.70 | 0.84 | 1.01 | 0.90 |
| TOTAL : | 24.11 | 24.01 | 24.47 | 24.81 | 25.84 |
| Assets |  |  |  |  |  |
| Fixed Assets (Gross) | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 |
| Gross Depriciation | 2.08 | 3.84 | 5.34 | 6.62 | 7.71 |
| Net Fixed Assets | 11.93 | 10.16 | 8.66 | 7.38 | 6.29 |
| Current Assets |  |  |  |  |  |
| Sundry Debtors | 3.79 | 4.46 | 4.96 | 5.48 | 6.07 |
| Stock in Hand | 6.33 | 7.31 | 8.13 | 8.99 | 9.93 |
| Cash and Bank | 1.55 | 1.09 | 1.23 | 1.71 | 1.56 |
| Loans and advances | 0.50 | 1.00 | 1.50 | 1.25 | 2.00 |
| TOTAL : | 24.11 | 24.01 | 24.47 | 24.81 | 25.84 |


| PROJECTED PROFITABILITY STATEMENT |  |  |  | (in Lacs) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | 1st year | 2nd year | 3rd year | 4th year | 5th year |
| Capacity Utilisation \% SALES | 55\% | 60\% | 65\% | 70\% | 75\% |
| Besan Sev \& Bhujia | 75.87 | 89.12 | 99.15 | 109.56 | 121.36 |
| Total | 75.87 | 89.12 | 99.15 | 109.56 | 121.36 |
| COST OF SALES |  |  |  |  |  |
| Raw material cost | 50.82 | 57.02 | 63.49 | 70.22 | 77.22 |
| Electricity Expenses | 1.58 | 2.07 | 2.25 | 2.42 | 2.59 |
| Depreciation | 2.08 | 1.77 | 1.50 | 1.28 | 1.09 |
| Wages \& labour | 4.92 | 5.41 | 5.95 | 6.55 | 7.20 |
| Repair \& maintenance | 1.52 | 1.78 | 1.98 | 2.19 | 2.43 |
| Consumables | 2.28 | 2.67 | 2.97 | 3.29 | 3.64 |
| Packaging cost | 3.79 | 3.56 | 2.97 | 3.29 | 2.43 |
| Cost of Production | 66.99 | 74.30 | 81.13 | 89.24 | 96.60 |
| Add: Opening Stock | - | 3.79 | 4.46 | 4.96 | 5.48 |
| Less: Closing Stock | 3.79 | 4.46 | 4.96 | 5.48 | 6.07 |
| Cost of Sales | 63.19 | 73.63 | 80.63 | 88.72 | 96.01 |
| GROSS PROFIT | 12.67 | 15.49 | 18.52 | 20.85 | 25.35 |
| GROSS PROFIT RATIO | 16.71\% | 17.38\% | 18.68\% | 19.03\% | 20.89\% |
| Salary to Staff | 3.12 | 3.43 | 3.78 | 4.15 | 4.57 |
| Interest on Term Loan | 1.24 | 1.09 | 0.78 | 0.47 | 0.17 |
| Interest on working Capital | 0.72 | 0.72 | 0.72 | 0.72 | 0.72 |
| Rent | 3.60 | 3.96 | 4.36 | 4.79 | 5.27 |
| Selling \& Administration Expenses | 0.76 | 0.89 | 1.49 | 1.64 | 1.82 |
| TOTAL | 9.43 | 10.09 | 11.12 | 11.78 | 12.54 |
| NET PROFIT | 3.24 | 5.40 | 7.40 | 9.07 | 12.81 |
| Taxation | - | 0.20 | 0.61 | 0.94 | 1.97 |
| PROFIT (After Tax) | 3.24 | 5.19 | 6.80 | 8.13 | 10.84 |
| NET PROFIT RATIO | 4.27\% | 5.83\% | 6.86\% | 7.42\% | 8.93\% |


| PROJECTED CASH FLOW STATEMENT |  |  |  |  | (in Lacs) |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| PARTICULARS | 1st year | 2nd year | 3rd year | 4th year | 5th year |
| SOURCES OF FUND |  |  |  |  |  |
| Own Margin | 2.12 |  |  |  |  |
| Net Profit | 3.24 | 5.40 | 7.40 | 9.07 | 12.81 |
| Depriciation \& Exp. W/off | 2.08 | 1.77 | 1.50 | 1.28 | 1.09 |
| Increase in Cash Credit | 6.50 | - | - | - | - |
| Increase In Term Loan | 12.60 | - | - | - | - |
| Increase in Creditors | 2.54 | 0.31 | 0.32 | 0.34 | 0.35 |
| Increase in Provisions \& Other liabilities | 0.50 | 0.20 | 0.14 | 0.17 | -0.11 |
|  |  |  |  |  |  |
| TOTAL: | $\mathbf{2 9 . 5 8}$ | $\mathbf{7 . 6 8}$ | $\mathbf{9 . 3 7}$ | $\mathbf{1 0 . 8 5}$ | $\mathbf{1 4 . 1 4}$ |
| APPLICATION OF FUND |  |  |  |  |  |
| Increase in Fixed Assets | 14.00 |  |  |  |  |
| Increase in Stock | 6.33 | 0.97 | 0.82 | 0.86 | 0.94 |
| Increase in Debtors | 3.79 | 0.66 | 0.50 | 0.52 | 0.59 |
| Increase in loans and advances | 0.50 | 0.50 | 0.50 | 0.25 | 0.75 |
| Repayment of Term Loan | 1.40 | 2.80 | 2.80 | 2.80 | 2.80 |
| Drawings | 2.00 | 3.00 | 4.00 | 5.50 | 7.25 |
| Taxation | - | 0.20 | 0.61 | 0.94 | 1.97 |
| TOTAL: | $\mathbf{2 8 . 0 3}$ | $\mathbf{8 . 1 4}$ | $\mathbf{9 . 2 3}$ | $\mathbf{1 0 . 3 7}$ | $\mathbf{1 4 . 3 0}$ |
|  |  |  |  |  |  |
| Opening Cash \& Bank Balance | - | 1.55 | 1.09 | 1.23 | 1.71 |
| Add : Surplus | 1.55 | -0.46 | 0.14 | 0.49 | -0.15 |
| Closing Cash \& Bank Balance | $\mathbf{1 . 5 5}$ | $\mathbf{1 . 0 9}$ | $\mathbf{1 . 2 3}$ | $\mathbf{1 . 7 1}$ | $\mathbf{1 . 5 6}$ |

CALCULATION OF D.S.C.R

| PARTICULARS | 1st year | 2nd year | 3rd year | 4th year | 5th year |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| CASH ACCRUALS | 5.32 | 6.96 | 8.30 | 9.41 | 11.93 |
| Interest on Term Loan | 1.24 | 1.09 | 0.78 | 0.47 | 0.17 |
| Total | 6.56 | 8.05 | 9.08 | 9.89 | 12.10 |
|  |  |  |  |  |  |
| REPAYMENT |  |  |  |  |  |
| Instalment of Term Loan | 1.40 | 2.80 | 2.80 | 2.80 | 2.80 |
| Interest on Term Loan | 1.24 | 1.09 | 0.78 | 0.47 | 0.17 |
|  |  |  |  |  |  |
| Total | 2.64 | 3.89 | 3.58 | 3.27 | 2.97 |
|  |  |  |  |  | $\mathbf{3 . 0 7}$ |
| DEBT SERVICE COVERAGE RATIO | $\mathbf{2 . 4 8}$ | $\mathbf{2 . 0 7}$ | $\mathbf{2 . 5 4}$ | $\mathbf{3 . 0 2}$ | $\mathbf{4 . 0 8}$ |
| AVERAGE D.S.C.R. |  |  |  | $\mathbf{2 . 8 4}$ |  |



| 4th Opening Balance |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st month | 5.60 | - | 5.60 | 0.05 | 0.23 | 5.37 |
| 2nd month | 5.37 | - | 5.37 | 0.05 | 0.23 | 5.13 |
| 3rd month | 5.13 | - | 5.13 | 0.05 | 0.23 | 4.90 |
| 4th month | 4.90 | - | 4.90 | 0.04 | 0.23 | 4.67 |
| 5th month | 4.67 | - | 4.67 | 0.04 | 0.23 | 4.43 |
| 6th month | 4.43 | - | 4.43 | 0.04 | 0.23 | 4.20 |
| 7th month | 4.20 | - | 4.20 | 0.04 | 0.23 | 3.97 |
| 8th month | 3.97 | - | 3.97 | 0.04 | 0.23 | 3.73 |
| 9th month | 3.73 | - | 3.73 | 0.03 | 0.23 | 3.50 |
| 10th month | 3.50 |  | 3.50 | 0.03 | 0.23 | 3.27 |
| 11th month | 3.27 |  | 3.27 | 0.03 | 0.23 | 3.03 |
| 12th month | 3.03 | - | 3.03 | 0.03 | 0.23 | 2.80 |
|  |  |  |  | 0.47 | 2.80 |  |
| 5th Opening Balance |  |  |  |  |  |  |
| 1st month | 2.80 | - | 2.80 | 0.03 | 0.23 | 2.57 |
| 2nd month | 2.57 | - | 2.57 | 0.02 | 0.23 | 2.33 |
| 3rd month | 2.33 | - | 2.33 | 0.02 | 0.23 | 2.10 |
| 4th month | 2.10 | - | 2.10 | 0.02 | 0.23 | 1.87 |
| 5th month | 1.87 | - | 1.87 | 0.02 | 0.23 | 1.63 |
| 6th month | 1.63 | - | 1.63 | 0.01 | 0.23 | 1.40 |
| 7th month | 1.40 | - | 1.40 | 0.01 | 0.23 | 1.17 |
| 8th month | 1.17 | - | 1.17 | 0.01 | 0.23 | 0.93 |
| 9 9th month | 0.93 | - | 0.93 | 0.01 | 0.23 | 0.70 |
| 10th month | 0.70 | - | 0.70 | 0.01 | 0.23 | 0.47 |
| 11th month | 0.47 | - | 0.47 | 0.00 | 0.23 | 0.23 |
| 12th month | 0.23 | - | 0.23 | 0.00 | 0.23 | - |
|  |  |  | 0.17 |  | 2.80 |  |
| DOOR TO DOOR | 60 | MONTHS |  |  |  |  |
| MORATORIUM PERIOD | 6 | MONTHS |  |  |  |  |
| REPAYMENT PERIOD | 54 | MONTHS |  |  |  |  |

## DISCLAIMER

The views expressed in this Project Report are advisory in nature. SAMADHAN assume no financial liability to anyone using the content for any purpose. All the materials and content contained in Project report is for educational purpose and reflect the views of the industry which are drawn from various research material sources from internet, experts, suppliers and various other sources. The actual cost of the project or industry will have to be taken on case to case basis considering specific requirement of the project, capacity and type of plant and other specific factors/cost directly related to the implementation of project. It is intended for general guidance only and must not be considered a substitute for a competent legal advice provided by a licensed industry professional. SAMADHAN hereby disclaims any and all liability to any party for any direct, indirect, implied, punitive, special, incidental or other consequential damages arising directly or indirectly from any use of the Project Report Content, which is provided as is, and without warranties.

